# THE ECONOMICS OF LAW PRACTICE IN NEW MEXICO MAY 2017



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#### **METHODOLOGY**

This study was commissioned by the State Bar of New Mexico. The objective of this study was to understand issues relating to compensation, billing practices, and potential barriers that members face practicing law in New Mexico. The survey was designed to capture economic information based on several variables including: the number of years practicing law, areas of practice, classification/legal occupation, firm size, region, gender, ethnicity and age.

This self-administered study was conducted online. Email invitations were sent to all current members of the New Mexico State Bar who have an email address on record. The invitation contained a link to the online survey and a unique password. A total of 6,505 email invitations were delivered. The email invitation included a statement from the State Bar of New Mexico explaining the purpose of the study.

Respondents were given approximately one month to complete the survey. Several reminder emails and notices in the Bar Bulletin were sent over the course of the survey period encouraging members to participate. Of the 6,505 possible members who were eligible to participate in the study, a total of 703 surveys were completed which represents a response rate of 11%.

# SUMMARY OF RESULTS



#### **SUMMARY OF RESULTS**

Number of Years Practicing Law									
	TOTAL RESPONSES (N=703)	Gen Male	IDER FEMALE	ETHN HISPANIC	IICITY ANGLO				
5 YEARS OR LESS	17%	15%	19%	23%	14%				
6 TO 10 YEARS	15%	17%	14%	16%	15%				
11 TO 20 YEARS	24%	20%	29%	25%	23%				
21 to 30 years	21%	20%	23%	25%	20%				
31 YEARS OR MORE	22%	29%	15%	10%	28%				
Mean	19	21	17	16	21				
MEDIAN	18	20	16	14	20				

As shown above, 17% of the survey respondents have been practicing law for five years or less, while 15% have been practicing for six to ten years, 24% from 11 to 20 years, 21% for 21 to 30 years, and 22% for 31 years or more. The average length of practice is 19 years.

It is observed that the female respondents have been practicing law for a shorter period of time on average than their male counterparts (17 years and 21 years, respectively). It should also be noted that Hispanic members have been practicing for a shorter period of time on average than Anglo members (16 years and 21 years, respectively).

EMPLOYMENT STATUS								
	TOTAL	GEN	IDER					
	Responses (n=703)	Male	FEMALE					
FULL-TIME	81%	81%	81%					
PART-TIME	12%	13%	10%					
NOT CURRENTLY PRACTICING	7%	6%	9%					

Overall, 81% of the survey respondents work full-time, while 12% practice law part-time and 7% are currently not practicing. Those who are not practicing were excluded from the results presented in the report.

#### AGREE/DISAGREE WITH STATEMENTS RELATING TO EXPERIENCES PRACTICING LAW IN NEW MEXICO

#### **AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME**

TOTAL RESPONSES (N=650)

RANKED BY HIGHEST PERCENTAGE OF "STRONGLY AGREE" RESPONSES

	Strongly Agree	Somewhat Agree	NEITHER AGREE NOR DISAGREE	Somewhat Disagree	Strongly Disagree	NOT APPLICABLE/
My firm/organization is committed to diversity	42%	23%	15%	5%	3%	11%
I AM SATISFIED WITH MY CAREER	36%	40%	8%	10%	5%	*
THE COST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS	30%	37%	16%	5%	1%	12%
I HAVE A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE	29%	41%	7%	16%	6%	-
LAWYERS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME	22%	34%	27%	11%	3%	4%
I WOULD RECOMMEND A LEGAL CAREER TO A YOUNG PERSON	16%	33%	20%	19%	11%	-
I HAVE GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO	15%	31%	19%	19%	10%	5%
NEW MEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION	5%	20%	20%	28%	23%	4%

<sup>\*</sup>LESS THAN 1% REPORTED

Members were asked to rate how strongly they either agree or disagree with various statements relating to experience practicing law in New Mexico. As shown above, approximately two-thirds (65%) of respondents either *strongly agree* (42%) or *somewhat agree* (23%) that their **firm/organization is committed to diversity** compared to 8% who disagree. It is interesting to note that 78% of the Partners/Shareholders agree their firm is committed to diversity compared to 55% of Associates. Nearly one-in-five (19%) of the Associates do not believe their firm/organizations is committed to diversity. No significant differences are observed when looking at gender or race/ethnicity.

Three-in-four members either strongly agree (36%) or somewhat agree (40%) that "I am satisfied with my career". Fifteen percent of respondents indicate that they are dissatisfied with the career, while 8% neither agree nor disagree. Partners/shareholders (82%) and Sole Practitioners (79%) are more apt than Associates (66%) and Government Attorneys (66%) to express satisfaction with their careers. Approximately one-in-four Associates and those who work for Government express dissatisfaction. As age and the number of years practicing law increases, so too does satisfactions levels.

Seven-in-ten members also either strongly agree (29%) or somewhat agree (41%) that they have a good balance between work and their personal life, though 22% disagree. Nearly one-in-three (31%) Associates disagree that they have a good balance between work and their personal life. Female attorneys (26%) are more apt than males (19%) to express dissatisfaction with their work/life balance.

Two-thirds of respondents either *strongly agree* (30%) or *somewhat agree* (37%) **the cost of litigation has become prohibitive** (just 6% *dis*agree). No significant demographic differences are observed.

The majority (58%) of members either *strongly agree* (22%) or *somewhat agree* (34%) **lawyers have gotten less civil to each other over time**, compared to 14% who *disagree*. Older members/those who have been practicing law for a longer period of time are more likely than younger members to feel lawyers have become less civil over time. In fact, 72% of those who have been practicing for more than 30 years feel civility has diminished.

Just under half (49%) of members agree they would **recommend a legal career to a young person** (just 16% *strongly agree*). Three-in-ten members would not recommend someone pursue a legal career, while 20% *neither agree nor disagree*. Older and more experienced members are more apt to recommend a legal career than are younger and less experienced members. Members who are Associates and those who work for government are equally divided in terms of whether or not they would recommend someone younger pursue a legal career.

Less than half (46%) the respondents agree that they **have good opportunities for advancement practicing law in New Mexico** (just 15% *strongly agree*). Twenty-nine percent indicate that they do not have good opportunities for advancement. Just 36% of members working for government say they have good opportunities for advancement. Among Associates, 51% feel they have good opportunities, compared to 29% who disagree.

Members are twice as likely to disagree (51%) as they are to agree (25%) that **New Mexico** is a good place to practice law in terms of compensation. Seven-in-ten members who work for government do not believe New Mexico is a good place to practice law in terms of compensation, which is not surprising given the economic climate and lack of pay raises for government employees at the state and local levels.

PERCEIVED BARRIERS TO PRACTICING LAW								
AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME  TOTAL RESPONSES (N=593)  TOP 12 RESPONSES								
Poor economy	80%							
INSUFFICIENT PROFITS	39%							
NOT ENOUGH QUALIFIED SUPPORT STAFF	35%							
LACK OF OPPORTUNITIES FOR ADVANCEMENT	34%							
LACK OF TIME OFF/NOT ENOUGH PERSONAL TIME	34%							
DIFFICULT TO ATTRACT NEW CLIENTS	31%							
BIAS IN PAY/COMPENSATION	24%							
BIAS IN HIRING PRACTICES	16%							
GENDER DISCRIMINATION	16%							
BIAS IN PROMOTION PRACTICES	13%							
COMPETITION: TOO MANY LAW FIRMS	13%							
COMPETITION: TOO MANY SOLO PRACTITIONERS	12%							

When asked what they perceive to be as the biggest barriers to practicing law in New Mexico, four-in-five respondents mention the poor economy, while 39% cite insufficient profits, 35% indicate that not having enough qualified support staff is a barrier, 34% cite a the lack of time off/not enough personal time, and 31% report that it is difficult to attract new clients.

It should be noted that 24% of respondents feel there is a bias in pay/compensation, 16% feel there is a bias in hiring practices and 16% feel gender discrimination is a barrier. Each of these sentiments is much higher among female members than males. In fact, 37% of female respondents feel there is a bias in pay/compensation, while 30% say gender discrimination is a barrier they face.

EXPERIENCED BIAS OR DISCRIMINATION IN THE PAST 2 YEARS IN HIRING OR PROMOTIONS AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME								
	TOTAL RESPONSES (N=652)	Ger Male	NDER FEMALE	ETHN	CITY			
YES	16%	9%	23%	24%	12%			
No	84%	91%	77%	76%	88%			

Basis of the Bias or Discrimination							
AMONG THOSE WHO EXPERIENCED BIAS OR DISCRIMINATION  TOTAL RESPONSES (N=101)  TOP 8 RESPONSES							
GENDER	61%						
Age	43%						
ETHNICITY	22%						
RACE	14%						
SEXUAL ORIENTATION	6%						
RELIGION	3%						
A DISABILITY	3%						
COMMITMENT TO ETHICS	2%						

Sixteen percent of the survey respondents say they have directly experienced bias or discrimination in terms of hiring or promotions in the last two years. Women (23%) are more than twice as likely as men (9%) to say they have experienced bias or discrimination. Furthermore, Hispanics (24%) and other non-Anglo members (21%) are more inclined than Anglo members (12%) to say they have faced bias or discrimination in the last two years.

The large majority (61%) of members who say they have faced bias/discrimination in the last two years say it was based on gender, while 43% say it was based on age and 22% say it was based on race/ethnicity. Six percent of respondents say they have faced discrimination based on their sexual orientation.

WILL BE PRACTICING LAW 5 YEARS FROM NOW					
AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME  TOTAL RESPONSES (N=616)					
YES	80%				
No	20%				

Number of Lawyers in the Firm/Organization						
Among Those Who Practice Law Full or Part-Time  Total Responses (n=652)						
1 LAWYER (MYSELF)	26%					
2 - 4 LAWYERS	21%					
5 - 9 LAWYERS	17%					
10 - 19 LAWYERS	10%					
<b>20 - 49 L</b> AWYERS	10%					
50 OR MORE LAWYERS	15%					

Four-in-five members believe they will be practicing law five years from now. As one would expect, younger members are more apt than older members to say they see themselves practicing law five years from now. Over nine-in-ten members under the age of 55 expect to be practicing in five years compared to 57% of those age 55 or over. Interestingly, 69% of Sole Practitioners expect to be practicing in five years, though 31% do not.

Approximately one-in-four (26%) survey respondents indicate they are the only attorney in their organization/sole-practitioner, while 21% are in a firm/organization with 2-4 attorneys, 17% work with 5 to 9 attorneys, 10% have 10 to 19 attorneys, and 25% work in a firm/organization with 20 attorneys or more.

CLASSIFICATION OR LEGAL OCCUPATION AND INCOME FOR 2016								
AMONG THOSE WHO PRACTICE LAW FULL-TIME AND PROVIDED 2016 INCOME								
Total Responses (No	=569)	20467						
			ABLE INCOME					
			OTALS					
CLASSIFICATION	CLASSIFICATION	MEAN	\$142,382					
	PERCENTAGE	MEDIAN	\$100,000					
Partner/Shareholder (n=135)	24%	MEAN	\$210,502					
TAKTNERY SHAKEHOLDER (N=199)	24/0	MEDIAN	\$167,743					
City, State, or County Government (n=118)	21%	MEAN	\$78,578					
CITY, STATE, OR COUNTY GOVERNMENT (N=118)	21/0	MEDIAN	\$75,000					
ASSOCIATE (N=107)	19%	MEAN	\$91,693					
ASSOCIATE (N-107)	15%	MEDIAN	\$84,847					
(co. 70)	450/	MEAN	\$184,457					
SOLE PRACTITIONER (N=79)	15%	MEDIAN	\$120,041					
L. H	F0/	MEAN	\$163,007					
In-House Counsel (n=29)	5%	MEDIAN	\$135,791					
F (- 20)	F0/	MEAN	\$106,713					
FEDERAL GOVERNMENT (N=30)	5%	MEDIAN	\$97,997					
0 ( 45)	20/	MEAN	\$105,352					
OTHER (N=16)	3%	MEDIAN	\$99,987					
(	20/	MEAN	\$286,166					
SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES (N=18)	3%	MEDIAN	\$200,721					
(	20/	MEAN	\$128,921					
SOLE PRACTITIONER SHARING SPACE (N=14)	3%	MEDIAN	\$119,529					
1 (1 (1 0)	20/	MEAN	\$62,403					
LEGAL AID/LEGAL SERVICE (N=9)	2%	MEDIAN	\$56,017					
lun an (v. C)	40/	MEAN	\$105,746					
Judge (N=6)	1%	MEDIAN	\$115,159					

The table above shows the average (mean) and median (midpoint where 50% fall above/below) net income levels (before taxes) for each professional classification among members who work full-time. The results exclude members who report working only part-time.

Partner/Shareholder who are working full-time report an average salary of \$210,502 and a median salary of \$167,743.

Attorneys working for City, State or County Governments made an average of \$78,578 compared to an average of \$106,713 made by lawyers working for the Federal Government.

Associates reported an average income of \$91,693 in 2016, with a median salary of \$84,847.

Sole practitioners report making an average of \$184,457 though this appears to be somewhat skewed by several very high earning respondents. The median income for Sole practitioners is \$120,041. It should be noted that among Sole-practitioners working on a part-time basis had an average income of \$51,490 in 2016, with a median of only \$38,017.

### INCOME BEFORE TAXES FOR 2016: OVERALL MEAN & MEDIAN AMONG MEMBERS PRACTICING FULL-TIME

			REGION				REGION GENDER			UNM GRADUATE		
	TOTAL SAMPLE	ABQ. METRO	EASTSIDE	NORTH CENTRAL	Northwest	Southwest	Male	FEMALE	YES	No		
MEAN	\$142,382	\$135,385	\$153,585	\$152,715	\$97,863	\$144,741	\$157,469	\$124,906	\$121,787	\$162,034		
MEDIAN	\$100,000	\$100,000	\$119,000	\$90,000	\$80,000	\$101,000	\$116,000	\$87,856	\$94,000	\$110,000		

		Years in Practice						Num	IBER OF LAWYERS II	n Firm/Organiza	TION	
	TOTAL SAMPLE	5 OR LESS	6 to 10 Years	11 to 20 Years	21 to 30 Years	31 YEARS OR MORE	1 Lawyer/ Sole	2 to 4 Lawyers	5 to 9 Lawyers	10 to 19 Lawyers	20 to 49 Lawyers	50 or More Lawyers
MEAN	\$142,382	\$83,316	\$103,920	\$142,238	\$162,833	\$210,477	\$172,401	\$153,334	\$133,803	\$125,105	\$127,565	\$125,449
MEDIAN	\$100,000	\$72,000	\$90,000	\$100,000	\$126,000	\$150,000	\$118,000	\$105,000	\$90,000	\$95,000	\$100,000	\$95,000

			A	GE			Етнисіту		If Sole, Associate or Shareholder				
	TOTAL Sample	36 YEARS AND UNDER	37 to 45 Years	46 to 54 Years	55 YEARS AND OVER	Hispanic	Anglo	OTHER	PLAINTIFF ATTORNEY	DEFENSE ATTORNEY	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NIETHER PLAINTIFF AND DEFENSE ATTORNEY	
MEAN	\$142,382	\$93,314	\$132,480	\$148,568	\$177,763	\$128,608	\$150,307	\$117,004	\$235,694	\$161,858	\$130,106	\$144,587	
MEDIAN	\$100,000	\$83,000	\$93,000	\$105,000	\$125,000	\$100,000	\$100,000	\$92,000	\$139,000	\$125,000	\$100,000	\$200,000	

The table above shows the overall mean and median income for full-time lawyers in New Mexico. The overall average income for all lawyers in the state is \$142,382 with a median income of \$100,000. The difference between the mean (average) and median salaries is a result of the large overall range of wages.

The overall salary data shows those practicing in Northwestern New Mexico tend to make less on average than those working in other areas of the state, though the sample size is small for both the Northwest and Eastside (members on Eastside reported higher salaries on average).

Male attorneys have a higher average wage than do female attorneys. In part, this can be explained by the fact that female attorneys tend to be younger and have been practicing law for fewer years. They are also more likely than their male counterparts to work for government agencies which tend to pay at lower rates than other classifications.

It is also observed that Anglo attorneys tend to earn more on average than do Hispanic attorneys or those of other racial/ethnic backgrounds; however, the medians are very similar. Again, Hispanics and those of other racial/ethnic backgrounds tend to have been practicing for fewer years when compared to Anglo attorneys and are more apt to work in government positions.

PRIMARILY PRACTICE AS:									
Among Those Who Practice Law Full or Part-Time and Identified as Sole practitioner, Sole practitioner with associate(s), Sole practitioner sharing space, Partner/Shareholder, or Associate  Total Responses (n=424)									
A DEFENSE ATTORNEY	29%								
A PLAINTIFF ATTORNEY	22%								
EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY	17%								
NEITHER A PLAINTIFF/DEFENSE ATTORNEY	31%								

Among members who are a Sole Practitioner, Partner/Shareholder, or Associate, 29% report being a defense attorney, while 22% are a plaintiff attorney, and 17% work equally as a plaintiff/defense attorney.

STANDARD HOURLY BILLING RATE (TOP 15 FIELDS OF LAW)  AMONG THOSE WHO PRACTICE LAW FULL-TIME								
Classification		RD HOURLY NG RATE						
CIVIL LITIGATION (N=149)	MEAN	\$241						
	MEDIAN	\$250						
Business/Corporations (n=65)	Mean Median	\$252 \$250						
Course on Law (a) = C2)	MEAN	\$250						
CONTRACT LAW (N=62)	MEDIAN	\$250						
Forats Disassure (Property (Muse (see 61)	MEAN	\$239						
ESTATE PLANNING/PROBATE/WILLS (N=61)	MEDIAN	\$250						
EMPLOYMENT (NI-EE)	MEAN	\$230						
EMPLOYMENT (N=55)	MEDIAN	\$221						
FAMILY (N=54)	MEAN	\$237						
FAMILY (N-34)	MEDIAN	\$250						
REAL PROPERTY/LANDLORD-TENANT (N=54)	MEAN	\$253						
TEAL PROPERTY LANDLOND-TENANT (N-34)	MEDIAN	\$250						
GENERAL PRACTICE (N=41)	MEAN	\$226						
GENERALT RACTICE (N=41)	MEDIAN	\$235						
PERSONAL INJURY/TORTS (N=35)	MEAN	\$225						
TERSONAL INJORTY TORTS (N=33)	MEDIAN	\$220						
ADMINISTRATIVE LAW (N=34)	MEAN	\$242						
A STATUTE LAW (IV ST)	MEDIAN	\$250						
ENERGY & NATURAL RESOURCES (N=30)	MEAN	\$260						
	MEDIAN	\$250						
CONSTITUTIONAL/CIVIL RIGHTS (N=29)	MEAN	\$237						
	MEDIAN	\$227						
Criminal (n=27)	MEAN	\$217						
	MEDIAN	\$224						
Appellate (N=25)	MEAN	\$262						
` <i>'</i>	MEDIAN	\$250						
Insurance (n=25)	MEAN	\$226						
	MEDIAN	\$191						

Respondents (who work full-time) were asked to indicate the different types of work they performed in 2016 and to give their usual hourly rate for each type of service. Overall there is not a wide disparity in terms of overall billing rate for the different fields, with an average high of \$260 per hour for those working in Energy and Natural Resources to a low of \$217 per hour for those working in criminal cases. Most commonly there is a median (midpoint) of \$250 per hour.

BILLING METHODS USED									
Among Those Who Practice Law Full or Part-Time Total Responses (n=652)									
HOURLY RATES	57%								
NOT APPLICABLE	30%								
FLAT FEE	28%								
RETAINERS	24%								
CONTINGENT FEE	22%								
CONTRACT RATES	17%								

Engage in Pro-Bono Work								
	AMONG THOSE WHO PRACTICE LAW							
	FULL OR PART-TIME							
	TOTAL RESPONSES (N=651	.)						
YES		72%						
No		28%						

PERCENTAGE OF UNCOLLECTABLE FEES
Among Those Who Practice Law
FULL OR PART-TIME
AND WHERE APPLICABLE
TOTAL RESPONSES (N=321)
10.27%

When asked what are the different types of billing methods they utilize, the majority (57%) of members say they charge hourly rates, while 28% use flat fees, 24% use retainers, 22% charge contingency fees, and 17% use contract rates.

Nearly three-in-four members (72%) say they engage in Pro-Bono work. Older and more experienced members are more likely than younger members to provide Pro-Bono services. In fact, 80% of those age 55 and over say they do work Pro-Bono compared to 57% of those under the age of 37.

On average, members report that approximately 10% of the fees they charge are ultimately written off as uncollected.

#### **FREQUENCY OF CHARGING FOR VARIOUS EXPENSES**

#### **AMONG THOSE WHO PRACTICE LAW FULL-TIME OR PART-TIME**

TOTAL RESPONSES (N=641)

RANKED BY HIGHEST PERCENTAGE OF "ALWAYS" RESPONSES

	ALWAYS	USUALLY	Sometimes	RARELY	Never	NOT APPLICABLE
ELECTRONIC FILING FEES	44%	15%	3%	1%	4%	34%
TIME SPENT ON TELEPHONE CALLS	28%	24%	5%	3%	8%	33%
LAWYER'S TRAVEL TIME AND/OR TRAVEL COSTS	21%	24%	13%	4%	6%	32%
PARALEGAL TIME/SERVICES	17%	19%	9%	5%	13%	38%
DUPLICATING/PHOTOCOPYING/POSTAGE EXPENSES	13%	20%	13%	9%	14%	31%
COMPUTERIZED LEGAL RESEARCH COSTS	7%	9%	12%	8%	29%	35%
SUPPORT STAFF TIME/SERVICES	5%	5%	15%	9%	27%	38%
OTHER COMPUTER TIME OR SERVICES	4%	4%	8%	9%	37%	38%

Members were asked to rate how often they charge clients for various expenses. As shown above, the majority (59%) say they *always* (44%) or *usually* (15%) charge clients for **electronic filing fees**, while just over half *always* (28%) or *usually* (24%) charge for time **spent on telephone calls**.

Over two-fifths (45%) either always (21%) or usually (24%) charge for lawyers' travel time/costs and 36% always or usually charge for paralegal time/services.

One-in-three say they *always* (13%) or *usually* (20%) charge for **duplicating/photocopying/postage expenses** and 16% *always* or *usually* charge for **computerized legal research costs**.

Relatively few of the respondents (10%) say they either *always* or *usually* charge for **support staff time/services** or **other computer time or services** (8%).

Who Pays State Bar Dues?	
AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME	
Total Responses (n=652)	
MY EMPLOYER	61%
Myself	37%

Are You Paying Student Loans?								
AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME								
Total Responses (n=652)								
YES	44%							
No	56%							

Approximately three-fifths (61%) of the survey respondents say their employer pays their State Bar dues, while 37% say they pay their dues.

Over two-fifths (44%) of members say they are still paying their student loans.

# **DATA TABLES**



#### COUNTY OF PRINCIPAL OFFICE

TOTAL SAMPLE (N=703)

#### QUESTION 1: PLEASE INDICATE THE COUNTY OF YOUR PRINCIPAL OFFICE WHERE MOST OF YOUR WORK IS DONE:

Bernalillo	50%
SANTA FE	18%
Out-of-State	13%
Doña Ana	5%
SANDOVAL	3%
Chaves	2%
San Juan	2%
LEA	1%
LOS ALAMOS	1%
McKinley	1%
OTERO	1%
SOCORRO	1%
TAOS	1%
VALENCIA	1%
CIBOLA	*
COLFAX	*
CURRY	*
EDDY	*
GRANT	*
LUNA	*
Quay	*
SAN MIGUEL	*
TORRANCE	*

<sup>\*</sup>LESS THAN 1% REPORTED.

#### **NUMBER OF YEARS PRACTICING LAW**

QUESTION 2: PLEASE INDICATE YOUR TOTAL YEARS OF PRACTICE IN LAW.

		REGION							YEARS OF EX	CURRENT STATUS				
	TOTAL SAMPLE (N=703)	ABQ Metro	North- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 YEARS	21-30 YEARS	31 OR MORE YEARS	FULL- TIME	PART- TIME
5 OR LESS	17%	16%	16%	13%	14%	15%	29%	100%	-	-	-	-	18%	5%
6 - 10	15%	15%	4%	18%	8%	8%	20%	-	100%	-	-	-	17%	8%
11 - 20	24%	26%	24%	20%	31%	20%	23%	-	-	100%	-	-	25%	19%
21 - 30	21%	23%	18%	19%	31%	22%	14%	-	-	-	100%	-	21%	18%
31 OR MORE	22%	21%	38%	29%	16%	35%	13%	-	-	-	-	100%	19%	51%

			Number of Lawyers at Current Firm						Occupation Type						If Sole, Associate, or Shareholder			
	TOTAL SAMPLE (N=703)	1 LAWYER (MYSELF)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 or More Lawyers	PARTNER/ SHARE HOLDER	Sole Practitioner	Associate	CITY, STATE, OR COUNTY GOVERNMENT	ALL OTHERS	PLAINTIFF ATTORNEY	Defense Attorney	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY		
5 OR LESS	17%	4%	19%	22%	22%	14%	25%	3%	3%	51%	17%	14%	18%	17%	20%	15%		
6 - 10	15%	9%	17%	18%	22%	14%	19%	12%	7%	23%	22%	15%	12%	19%	10%	13%		
11 - 20	24%	28%	24%	21%	21%	22%	23%	26%	26%	13%	27%	26%	23%	21%	29%	19%		
21 - 30	21%	25%	15%	26%	19%	25%	15%	24%	29%	8%	25%	18%	18%	20%	21%	22%		
31 OR MORE	22%	33%	24%	14%	15%	24%	18%	35%	34%	5%	9%	27%	29%	24%	20%	31%		

	TOTAL	GE	NDER		ETHNICITY			А	GE		GRADU UNM LAY	_
	SAMPLE (N=703)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
5 OR LESS	17%	15%	19%	23%	14%	22%	66%	13%	5%	1%	20%	14%
6 - 10	15%	17%	14%	16%	15%	17%	30%	35%	8%	2%	15%	15%
11 - 20	24%	20%	29%	25%	23%	28%	4%	53%	40%	10%	25%	23%
21 - 30	21%	20%	23%	25%	20%	23%	-	-	47%	27%	18%	25%
31 OR MORE	22%	29%	15%	10%	28%	9%	-	-	-	60%	22%	23%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	SAMPLE (N=703)	YES	No	YES	No	YES	No
5 OR LESS	17%	12%	17%	11%	18%	20%	17%
6 - 10	15%	15%	15%	12%	16%	10%	16%
11 - 20	24%	27%	24%	21%	24%	31%	24%
21 - 30	21%	36%	21%	17%	22%	25%	21%
31 OR MORE	22%	11%	23%	39%	20%	15%	23%

#### **CURRENTLY PRACTICE LAW**

#### QUESTION 3: DO YOU CURRENTLY PRACTICE LAW?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN'	T STATUS
	TOTAL SAMPLE (N=703)	ABQ Metro	NORTH- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 YEARS	21-30 YEARS	31 OR MORE YEARS	FULL- TIME	PART- TIME
FULL-TIME	81%	83%	80%	76%	78%	96%	77%	88%	88%	83%	81%	68%	100%	-
PART-TIME	12%	12%	20%	15%	14%	-	8%	3%	6%	9%	10%	27%	-	100%
NOT CURRENTLY PRACTICING	7%	5%	-	9%	9%	4%	15%	9%	6%	8%	9%	5%	-	-

			Numb	ER OF LAWYE	RS AT CURREN	IT FIRM			0	CCUPATION TY	'PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
			_		_				_	_					EQUALLY PLAINTIFF	NEITHER PLAINTIFF
	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
	SAMPLE	1 LAWYER	2-4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=703)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
FULL-TIME	81%	67%	90%	97%	93%	96%	97%	96%	66%	92%	98%	85%	90%	91%	91%	72%
PART-TIME	12%	33%	10%	3%	7%	4%	3%	4%	34%	8%	2%	15%	10%	9%	9%	28%
NOT CURRENTLY PRACTICING	7%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

	TOTAL	GEN	IDER		ETHNICITY			A	GE		GRADU UNM LAY	
	SAMPLE (N=703)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
FULL-TIME	81%	81%	81%	83%	80%	83%	91%	86%	88%	68%	82%	80%
PART-TIME	12%	13%	10%	10%	13%	10%	3%	6%	6%	23%	11%	12%
NOT CURRENTLY PRACTICING	7%	6%	9%	8%	7%	8%	6%	8%	6%	8%	7%	7%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	SAMPLE (N=703)	YES	No	YES	No	YES	No
FULL-TIME	81%	78%	81%	70%	82%	75%	81%
PART-TIME	12%	11%	12%	24%	10%	12%	12%
NOT CURRENTLY PRACTICING	7%	11%	7%	6%	7%	13%	7%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: I AM SATISFIED WITH MY CAREER

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 4: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I AM SATISFIED WITH MY CAREER."

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=650)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or MORE YEARS	FULL- TIME	PART- TIME
STRONGLY AGREE	36%	35%	37%	36%	30%	39%	44%	29%	31%	27%	41%	50%	36%	35%
SOMEWHAT AGREE	40%	40%	32%	41%	43%	34%	43%	39%	43%	42%	39%	38%	40%	43%
NEITHER AGREE NOR DISAGREE	8%	8%	14%	7%	13%	12%	4%	14%	9%	10%	4%	4%	9%	3%
SOMEWHAT DISAGREE	10%	10%	13%	12%	10%	11%	8%	14%	9%	14%	9%	7%	10%	10%
STRONGLY DISAGREE	5%	6%	4%	4%	5%	-	1%	4%	8%	7%	6%	1%	4%	7%
NOT APPLICABLE/DON'T KNOW	*	*	-	-	-	4%	-	-	1%	-	1%	-	*	1%

			Nимв	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF So	LE, <b>A</b> SSOCIATE	, OR SHAREH	OLDER
	TOTAL RESPONSES (N=650)	1 LAWYER (MYSELF)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 or More Lawyers	PARTNER/ SHARE HOLDER	Sole Practitioner	ASSOCIATE	CITY, STATE, OR COUNTY GOVERNMENT	ALL OTHERS	PLAINTIFF ATTORNEY	Defense Attorney	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
STRONGLY AGREE	36%	40%	34%	32%	41%	30%	39%	44%	44%	22%	28%	40%	41%	37%	30%	38%
SOMEWHAT AGREE	40%	38%	43%	37%	38%	51%	37%	38%	35%	44%	38%	45%	43%	41%	36%	36%
NEITHER AGREE NOR DISAGREE	8%	6%	12%	9%	8%	5%	6%	9%	7%	10%	11%	4%	5%	8%	12%	9%
SOMEWHAT DISAGREE	10%	9%	9%	15%	11%	12%	8%	5%	8%	15%	18%	7%	8%	7%	12%	11%
STRONGLY DISAGREE	5%	5%	2%	7%	1%	2%	10%	3%	5%	9%	5%	2%	3%	7%	10%	4%
NOT APPLICABLE/DON'T KNOW	*	1%	-	-	-	-	-	-	1%	-	-	1%	-	-	-	2%

<sup>\*</sup>LESS THAN 1% REPORTED.

## AGREE/DISAGREE WITH VARIOUS STATEMENTS: I AM SATISFIED WITH MY CAREER (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 4 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I AM SATISFIED WITH MY CAREER."

	TOTAL	GEN	NDER		ETHNICITY			A	GE		GRADI UNM LA	JATE OF W SCHOOL
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	36%	38%	34%	44%	34%	34%	30%	27%	34%	46%	37%	35%
SOMEWHAT AGREE	40%	41%	40%	33%	43%	37%	40%	47%	38%	37%	42%	38%
NEITHER AGREE NOR DISAGREE	8%	9%	7%	9%	8%	7%	13%	7%	7%	7%	6%	10%
SOMEWHAT DISAGREE	10%	9%	13%	11%	10%	9%	13%	13%	9%	9%	9%	11%
STRONGLY DISAGREE	5%	3%	7%	3%	4%	12%	4%	5%	11%	1%	5%	5%
NOT APPLICABLE/DON'T KNOW	*	1%	-	-	*	-	-	1%	1%	-	*	*

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES	No	YES	No
STRONGLY AGREE	36%	23%	37%	37%	36%	18%	37%
SOMEWHAT AGREE	40%	50%	39%	41%	40%	41%	40%
NEITHER AGREE NOR DISAGREE	8%	7%	8%	9%	8%	19%	7%
SOMEWHAT DISAGREE	10%	11%	10%	7%	11%	12%	10%
STRONGLY DISAGREE	5%	9%	4%	6%	5%	11%	5%
NOT APPLICABLE/DON'T KNOW	*	-	*	-	*	-	*

<sup>\*</sup>LESS THAN 1% REPORTED.

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: I HAVE GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 5: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I HAVE GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO."

				Rec	SION				YEARS OF EXE	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=650)	ABQ Metro	North- west	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or MORE YEARS	FULL- TIME	PART- TIME
STRONGLY AGREE	15%	18%	10%	11%	20%	18%	7%	12%	15%	12%	13%	22%	16%	9%
SOMEWHAT AGREE	31%	29%	28%	43%	30%	44%	22%	42%	35%	29%	25%	30%	32%	28%
NEITHER AGREE NOR DISAGREE	19%	21%	23%	12%	26%	23%	18%	17%	12%	19%	22%	23%	19%	22%
SOMEWHAT DISAGREE	19%	20%	21%	19%	12%	9%	18%	21%	21%	22%	16%	14%	18%	23%
STRONGLY DISAGREE	10%	11%	14%	11%	11%	-	10%	2%	16%	14%	17%	3%	11%	7%
NOT APPLICABLE/DON'T KNOW	5%	2%	4%	4%	-	7%	24%	5%	2%	5%	6%	8%	5%	11%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SOI	.E <b>, A</b> SSOCIATE	, OR SHAREH	OLDER
				_					_						EQUALLY	NEITHER
	_														PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES		2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=650)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	15%	14%	19%	15%	14%	11%	14%	27%	14%	12%	7%	14%	25%	14%	21%	17%
SOMEWHAT AGREE	31%	24%	33%	35%	35%	38%	32%	37%	25%	39%	29%	28%	33%	39%	26%	31%
NEITHER AGREE NOR DISAGREE	19%	22%	23%	16%	19%	18%	15%	17%	21%	19%	15%	24%	17%	19%	20%	22%
SOMEWHAT DISAGREE	19%	20%	16%	18%	21%	22%	18%	11%	21%	18%	31%	15%	13%	17%	21%	16%
STRONGLY DISAGREE	10%	11%	4%	16%	12%	9%	12%	5%	10%	11%	16%	10%	9%	8%	7%	9%
NOT APPLICABLE/DON'T KNOW	5%	9%	5%	1%	-	1%	10%	2%	9%	1%	3%	10%	4%	2%	5%	5%

#### AGREE/DISAGREE WITH VARIOUS STATEMENTS:

#### I HAVE GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 5 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I HAVE GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO."

	TOTAL	GEN	NDER		ETHNICITY			A	GE		GRADU UNM LAV	-
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	<b>37</b> to <b>45</b> YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	15%	18%	11%	18%	15%	10%	12%	13%	16%	16%	17%	13%
SOMEWHAT AGREE	31%	30%	33%	35%	31%	29%	37%	32%	32%	27%	34%	29%
NEITHER AGREE NOR DISAGREE	19%	22%	16%	12%	21%	24%	18%	14%	13%	27%	20%	19%
SOMEWHAT DISAGREE	19%	16%	22%	22%	18%	18%	21%	26%	15%	16%	14%	23%
STRONGLY DISAGREE	10%	7%	14%	10%	10%	11%	6%	13%	19%	5%	11%	10%
NOT APPLICABLE/DON'T KNOW	5%	6%	4%	3%	6%	8%	5%	3%	5%	7%	4%	6%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES	No	YES	No
STRONGLY AGREE	15%	9%	16%	16%	15%	-	16%
SOMEWHAT AGREE	31%	25%	32%	24%	32%	22%	32%
NEITHER AGREE NOR DISAGREE	19%	15%	20%	28%	18%	25%	19%
SOMEWHAT DISAGREE	19%	31%	18%	16%	19%	35%	18%
STRONGLY DISAGREE	10%	13%	10%	5%	11%	10%	11%
NOT APPLICABLE/DON'T KNOW	5%	6%	5%	11%	5%	8%	5%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: I WOULD RECOMMEND A LEGAL CAREER TO A YOUNGER PERSON

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 6: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I WOULD RECOMMEND A LEGAL CAREER TO A YOUNG PERSON."

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=649)	ABQ Metro	North- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 OR MORE YEARS	FULL- TIME	PART- TIME
STRONGLY AGREE	16%	17%	8%	19%	20%	15%	10%	10%	9%	14%	16%	29%	16%	15%
SOMEWHAT AGREE	33%	32%	46%	33%	24%	30%	40%	35%	34%	29%	36%	33%	33%	33%
NEITHER AGREE NOR DISAGREE	20%	21%	12%	20%	20%	32%	18%	22%	18%	21%	20%	20%	20%	21%
SOMEWHAT DISAGREE	19%	19%	20%	16%	25%	19%	21%	22%	25%	19%	17%	14%	19%	20%
STRONGLY DISAGREE	11%	12%	14%	11%	12%	4%	11%	12%	15%	17%	10%	4%	11%	11%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF So	LE, ASSOCIATI	e, or Shareh	OLDER
															EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(n=649)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	16%	21%	15%	14%	16%	11%	17%	27%	23%	9%	8%	13%	27%	20%	20%	14%
SOMEWHAT AGREE	33%	27%	38%	37%	35%	33%	32%	38%	25%	28%	32%	40%	27%	33%	26%	34%
NEITHER AGREE NOR DISAGREE	20%	20%	20%	19%	17%	30%	19%	16%	21%	27%	21%	18%	23%	21%	19%	21%
SOMEWHAT DISAGREE	19%	21%	20%	16%	22%	14%	19%	12%	19%	19%	25%	20%	14%	17%	18%	19%
STRONGLY DISAGREE	11%	12%	8%	14%	11%	11%	13%	7%	12%	17%	14%	9%	9%	10%	17%	12%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: I WOULD RECOMMEND A LEGAL CAREER TO A YOUNGER PERSON (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 6 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I WOULD RECOMMEND A LEGAL CAREER TO A YOUNG PERSON."

	TOTAL	GEI	NDER		Етниісіту			А	GE			JATE OF W SCHOOL
	Responses (n=649)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	16%	18%	14%	18%	15%	18%	11%	10%	13%	25%	18%	14%
SOMEWHAT AGREE	33%	32%	35%	36%	34%	25%	33%	32%	37%	31%	33%	33%
NEITHER AGREE NOR DISAGREE	20%	25%	15%	19%	22%	15%	22%	20%	17%	22%	19%	21%
SOMEWHAT DISAGREE	19%	16%	22%	16%	19%	24%	21%	21%	19%	17%	18%	20%
STRONGLY DISAGREE	11%	9%	14%	11%	10%	18%	13%	18%	15%	5%	10%	12%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	Responses (n=649)	YES	No	YES	No	YES	No
STRONGLY AGREE	16%	5%	17%	21%	16%	7%	17%
SOMEWHAT AGREE	33%	33%	33%	22%	35%	23%	34%
NEITHER AGREE NOR DISAGREE	20%	17%	20%	24%	20%	24%	20%
SOMEWHAT DISAGREE	19%	31%	18%	23%	19%	24%	19%
STRONGLY DISAGREE	11%	14%	11%	10%	11%	23%	11%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: LAWYERS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 7: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "LAWYERS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME."

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=651)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 OR MORE YEARS	FULL- TIME	PART- TIME
STRONGLY AGREE	22%	20%	35%	23%	37%	19%	14%	12%	13%	23%	19%	35%	19%	35%
SOMEWHAT AGREE	34%	36%	22%	30%	35%	52%	28%	24%	29%	33%	42%	37%	35%	25%
NEITHER AGREE NOR DISAGREE	27%	26%	31%	31%	19%	8%	31%	35%	33%	27%	27%	15%	27%	24%
SOMEWHAT DISAGREE	11%	11%	9%	9%	8%	21%	13%	10%	20%	10%	7%	10%	11%	8%
STRONGLY DISAGREE	3%	3%	-	4%	-	-	5%	2%	1%	3%	4%	2%	3%	2%
NOT APPLICABLE/DON'T KNOW	4%	5%	4%	4%	-	-	9%	16%	5%	3%	-	-	4%	4%

			Nимв	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
				_	_	_	_		_	_					EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=651)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	22%	33%	21%	20%	18%	12%	13%	17%	34%	19%	21%	17%	34%	13%	15%	28%
SOMEWHAT AGREE	34%	29%	39%	32%	34%	44%	29%	46%	26%	28%	32%	34%	23%	41%	38%	34%
NEITHER AGREE NOR DISAGREE	27%	24%	20%	25%	26%	33%	38%	20%	24%	29%	34%	27%	25%	24%	23%	25%
SOMEWHAT DISAGREE	11%	9%	12%	11%	15%	8%	12%	14%	9%	13%	8%	9%	12%	14%	22%	6%
STRONGLY DISAGREE	3%	2%	2%	7%	4%	-	1%	3%	4%	3%	1%	4%	4%	5%	1%	1%
NOT APPLICABLE/DON'T KNOW	4%	2%	6%	4%	2%	3%	8%	-	3%	8%	3%	8%	1%	3%	1%	6%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: LAWYERS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 7 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "LAWYERS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME."

	TOTAL	GEI	NDER		ETHNICITY			А	GE		GRADU UNM LAY	-
	RESPONSES (N=651)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	22%	22%	21%	25%	21%	21%	13%	19%	18%	29%	21%	22%
SOMEWHAT AGREE	34%	34%	33%	29%	35%	31%	25%	33%	39%	35%	34%	33%
NEITHER AGREE NOR DISAGREE	27%	28%	25%	30%	25%	34%	36%	28%	26%	22%	27%	26%
SOMEWHAT DISAGREE	11%	12%	10%	8%	12%	8%	13%	15%	9%	9%	10%	12%
STRONGLY DISAGREE	3%	2%	3%	1%	3%	4%	1%	2%	4%	3%	2%	4%
NOT APPLICABLE/DON'T KNOW	4%	1%	8%	7%	4%	2%	11%	3%	5%	1%	6%	3%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=651)	YES	No	YES	No	YES	No
STRONGLY AGREE	22%	20%	21%	24%	21%	17%	22%
SOMEWHAT AGREE	34%	33%	34%	37%	33%	36%	33%
NEITHER AGREE NOR DISAGREE	27%	36%	26%	25%	27%	40%	26%
SOMEWHAT DISAGREE	11%	8%	11%	9%	11%	3%	11%
STRONGLY DISAGREE	3%	1	3%	3%	3%	5%	3%
NOT APPLICABLE/DON'T KNOW	4%	3%	4%	2%	5%	-	5%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: THE COST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 8: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "THE COST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS."

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN'	T STATUS
	TOTAL RESPONSES (N=650)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
STRONGLY AGREE	30%	30%	16%	32%	42%	33%	23%	17%	18%	32%	31%	44%	28%	40%
SOMEWHAT AGREE	37%	36%	43%	33%	32%	45%	41%	40%	35%	30%	42%	37%	38%	29%
NEITHER AGREE NOR DISAGREE	16%	16%	33%	17%	16%	9%	12%	19%	21%	19%	11%	11%	16%	18%
SOMEWHAT DISAGREE	5%	5%	4%	1%	2%	13%	5%	2%	9%	5%	4%	3%	5%	1%
STRONGLY DISAGREE	1%	1%	-	1%	2%	-	1%	1%	-	1%	1%	1%	1%	1%
NOT APPLICABLE/DON'T KNOW	12%	12%	4%	16%	5%	-	18%	20%	17%	12%	11%	4%	12%	11%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SOI	LE, <b>A</b> SSOCIATE	, or Shareh	OLDER
									_						EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES		2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=650)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	30%	39%	25%	33%	22%	30%	24%	32%	37%	27%	20%	32%	30%	28%	35%	39%
SOMEWHAT AGREE	37%	29%	40%	40%	34%	44%	37%	47%	32%	34%	40%	30%	30%	46%	36%	34%
NEITHER AGREE NOR DISAGREE	16%	17%	18%	12%	24%	13%	13%	12%	14%	21%	19%	15%	23%	12%	17%	12%
SOMEWHAT DISAGREE	5%	6%	6%	3%	5%	3%	3%	6%	7%	3%	2%	5%	12%	5%	5%	2%
STRONGLY DISAGREE	1%	1%	2%	-	1%	3%	-	2%	-	1%	-	2%	1%	1%	1%	-
NOT APPLICABLE/DON'T KNOW	12%	9%	9%	12%	14%	9%	23%	3%	10%	14%	19%	16%	4%	7%	5%	13%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: THE COST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 8 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "THE COST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS."

	TOTAL	GEN	IDER		ETHNICITY			A	GRADUATE OF UNM LAW SCHOOL			
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	30%	30%	29%	28%	31%	23%	23%	18%	30%	39%	33%	27%
SOMEWHAT AGREE	37%	40%	32%	37%	35%	43%	35%	40%	36%	36%	32%	41%
NEITHER AGREE NOR DISAGREE	16%	17%	15%	21%	14%	19%	19%	18%	17%	13%	17%	15%
SOMEWHAT DISAGREE	5%	5%	4%	1%	6%	3%	2%	11%	2%	4%	4%	6%
STRONGLY DISAGREE	1%	1%	1%	-	1%	1%	2%	-	1%	1%	1%	1%
NOT APPLICABLE/DON'T KNOW	12%	7%	18%	12%	12%	11%	18%	13%	13%	7%	13%	11%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES NO		YES	No
STRONGLY AGREE	30%	23%	30%	37%	29%	18%	30%
SOMEWHAT AGREE	37%	56%	36%	38%	37%	50%	36%
NEITHER AGREE NOR DISAGREE	16%	2%	17%	13%	16%	17%	16%
SOMEWHAT DISAGREE	5%	2%	5%	1%	5%	-	5%
STRONGLY DISAGREE	1%	-	1%	1%	1%	3%	1%
NOT APPLICABLE/DON'T KNOW	12%	17%	12%	10%	12%	12%	12%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: NEW MEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 9: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "NEW MEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION."

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT STATUS	
	TOTAL RESPONSES (N=648)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or MORE YEARS	FULL- TIME	PART- TIME
STRONGLY AGREE	5%	6%	-	1%	8%	9%	1%	2%	5%	2%	6%	8%	5%	3%
SOMEWHAT AGREE	20%	19%	16%	19%	25%	54%	15%	19%	18%	21%	19%	22%	20%	19%
NEITHER AGREE NOR DISAGREE	20%	18%	31%	17%	25%	26%	23%	26%	18%	16%	15%	25%	20%	19%
SOMEWHAT DISAGREE	28%	29%	34%	34%	22%	4%	18%	28%	31%	29%	23%	29%	28%	27%
STRONGLY DISAGREE	23%	26%	19%	26%	17%	7%	20%	19%	23%	27%	33%	14%	23%	24%
NOT APPLICABLE/DON'T KNOW	4%	2%	-	2%	2%	-	23%	6%	5%	4%	4%	2%	4%	7%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SOI	.e <b>, A</b> ssociate	, or Shareh	OLDER
				_					_						EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES		2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(n=648)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	5%	6%	7%	4%	7%	3%	1%	11%	7%	2%	-	3%	13%	2%	6%	6%
SOMEWHAT AGREE	20%	21%	19%	19%	19%	26%	18%	25%	24%	23%	14%	14%	27%	25%	20%	23%
NEITHER AGREE NOR DISAGREE	20%	25%	22%	19%	16%	13%	17%	17%	25%	24%	15%	20%	26%	19%	20%	19%
SOMEWHAT DISAGREE	28%	25%	23%	31%	33%	36%	26%	28%	23%	22%	36%	29%	18%	25%	36%	27%
STRONGLY DISAGREE	23%	20%	23%	25%	25%	20%	29%	16%	18%	24%	34%	26%	16%	26%	14%	19%
NOT APPLICABLE/DON'T KNOW	4%	3%	6%	3%	-	3%	8%	3%	3%	4%	2%	8%	-	2%	5%	6%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: NEW MEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 9 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "NEW MEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION."

	TOTAL	GEN	IDER		ETHNICITY			A	GRADUATE OF UNM LAW SCHOOL			
	RESPONSES (N=648)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	5%	5%	5%	9%	4%	-	3%	4%	4%	6%	7%	3%
SOMEWHAT AGREE	20%	23%	17%	16%	20%	29%	16%	25%	19%	21%	21%	19%
NEITHER AGREE NOR DISAGREE	20%	24%	15%	22%	19%	21%	25%	15%	14%	24%	20%	19%
SOMEWHAT DISAGREE	28%	22%	34%	21%	30%	25%	28%	29%	28%	27%	27%	28%
STRONGLY DISAGREE	23%	22%	25%	28%	22%	24%	21%	23%	32%	19%	22%	24%
NOT APPLICABLE/DON'T KNOW	4%	4%	4%	5%	4%	1%	6%	4%	3%	3%	2%	6%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=648)	YES	No	YES	No	YES	No
STRONGLY AGREE	5%	-	5%	4%	5%	-	5%
SOMEWHAT AGREE	20%	18%	20%	19%	20%	26%	20%
NEITHER AGREE NOR DISAGREE	20%	10%	21%	29%	19%	14%	20%
SOMEWHAT DISAGREE	28%	38%	27%	23%	29%	23%	28%
STRONGLY DISAGREE	23%	31%	23%	22%	23%	37%	23%
NOT APPLICABLE/DON'T KNOW	4%	3%	4%	2%	4%	-	4%

### AGREE/DISAGREE WITH VARIOUS STATEMENTS: I HAVE A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 10: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I HAVE A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE."

				Re	GION				YEARS OF EX	CURRENT STATUS				
	TOTAL RESPONSES (N=650)	ABQ Metro	North- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
STRONGLY AGREE	29%	27%	47%	29%	21%	30%	40%	24%	32%	22%	32%	37%	28%	36%
SOMEWHAT AGREE	41%	44%	25%	44%	32%	39%	28%	40%	42%	43%	41%	38%	41%	36%
NEITHER AGREE NOR DISAGREE	7%	7%	9%	9%	4%	7%	7%	7%	10%	8%	5%	7%	7%	7%
SOMEWHAT DISAGREE	16%	15%	12%	15%	23%	16%	19%	24%	12%	15%	16%	14%	16%	15%
STRONGLY DISAGREE	6%	6%	8%	2%	20%	8%	6%	6%	5%	11%	6%	4%	6%	6%

			Numb	ER OF LAWYER	S AT CURREN	T FIRM			0	CCUPATION TY	PE		If Sole, Associate, or Sharehol			OLDER
	TOTAL RESPONSES (N=650)	1 Lawyer (Myself)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 OR MORE LAWYERS	PARTNER/ SHARE HOLDER	Sole Practitioner	Associate	CITY, STATE, OR COUNTY GOVERNMENT	ALL Others	PLAINTIFF ATTORNEY	DEFENSE ATTORNEY	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
STRONGLY AGREE	29%	36%	31%	18%	32%	27%	28%	27%	39%	15%	26%	38%	32%	20%	18%	36%
SOMEWHAT AGREE	41%	33%	38%	47%	44%	53%	39%	42%	31%	51%	46%	36%	35%	46%	55%	32%
NEITHER AGREE NOR DISAGREE	7%	8%	9%	10%	3%	3%	7%	8%	8%	3%	11%	7%	5%	9%	8%	7%
SOMEWHAT DISAGREE	16%	15%	18%	20%	9%	7%	22%	16%	14%	20%	15%	15%	21%	16%	16%	16%
STRONGLY DISAGREE	6%	7%	3%	4%	12%	10%	4%	6%	8%	11%	3%	4%	7%	10%	2%	10%

# AGREE/DISAGREE WITH VARIOUS STATEMENTS: I HAVE A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 10 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "I HAVE A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE."

	TOTAL	GEI	NDER		Етниісіту			А	GE			JATE OF W SCHOOL
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	29%	32%	26%	32%	29%	30%	27%	21%	29%	35%	30%	29%
SOMEWHAT AGREE	41%	40%	41%	35%	43%	36%	39%	45%	43%	38%	41%	40%
NEITHER AGREE NOR DISAGREE	7%	8%	6%	9%	7%	7%	8%	7%	8%	7%	8%	7%
SOMEWHAT DISAGREE	16%	14%	18%	15%	16%	17%	20%	17%	14%	15%	14%	18%
STRONGLY DISAGREE	6%	5%	8%	8%	5%	10%	6%	10%	6%	5%	7%	5%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES	No	YES	No
STRONGLY AGREE	29%	30%	29%	38%	29%	14%	30%
SOMEWHAT AGREE	41%	34%	41%	39%	41%	41%	40%
NEITHER AGREE NOR DISAGREE	7%	10%	7%	4%	8%	8%	7%
SOMEWHAT DISAGREE	16%	26%	15%	11%	17%	30%	16%
STRONGLY DISAGREE	6%	ı	7%	7%	6%	7%	6%

# AGREE/DISAGREE WITH VARIOUS STATEMENTS: My Firm/Organization Is Committed to Diversity

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 11: PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "MY FIRM/ORGANIZATION IS COMMITTED TO DIVERSITY."

				Rec	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=650)	ABQ Metro	North- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
STRONGLY AGREE	42%	46%	27%	34%	38%	33%	49%	36%	44%	37%	47%	46%	43%	36%
SOMEWHAT AGREE	23%	23%	29%	24%	19%	21%	24%	24%	27%	27%	22%	19%	25%	13%
NEITHER AGREE NOR DISAGREE	15%	12%	23%	21%	22%	34%	8%	20%	16%	19%	10%	11%	15%	14%
SOMEWHAT DISAGREE	5%	5%	-	8%	2%	4%	4%	8%	4%	4%	6%	3%	5%	2%
STRONGLY DISAGREE	3%	4%	-	3%	5%	-	1%	4%	4%	2%	6%	1%	3%	2%
NOT APPLICABLE/DON'T KNOW	11%	10%	21%	11%	13%	7%	14%	8%	5%	11%	10%	19%	8%	34%

			Nимв	ER OF LAWYER	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
				_	_	_			_	_					EQUALLY	NEITHER
	_														PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=650)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
STRONGLY AGREE	42%	42%	36%	39%	38%	38%	61%	45%	45%	32%	38%	49%	53%	39%	32%	36%
SOMEWHAT AGREE	23%	10%	27%	30%	28%	38%	21%	33%	7%	23%	32%	22%	18%	25%	26%	16%
NEITHER AGREE NOR DISAGREE	15%	14%	22%	16%	21%	9%	6%	14%	11%	21%	14%	16%	11%	16%	25%	17%
SOMEWHAT DISAGREE	5%	2%	4%	6%	7%	10%	7%	5%	2%	11%	7%	1%	5%	6%	5%	5%
STRONGLY DISAGREE	3%	1%	2%	8%	2%	5%	2%	2%	2%	8%	5%	-	5%	4%	2%	2%
NOT APPLICABLE/DON'T KNOW	11%	32%	9%	2%	4%	-	3%	1%	33%	5%	5%	12%	7%	8%	10%	24%

# AGREE/DISAGREE WITH VARIOUS STATEMENTS: My Firm/Organization Is Committed to Diversity (continued)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 11 (CONTINUED): PLEASE RATE HOW STRONGLY YOU EITHER AGREE OR DISAGREE WITH THE FOLLOWING STATEMENT: "MY FIRM/ORGANIZATION IS COMMITTED TO DIVERSITY."

	TOTAL	GEN	IDER		ETHNICITY			A	GE		GRADU UNM LAV	-
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	<b>37</b> to <b>45</b> YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
STRONGLY AGREE	42%	43%	42%	51%	41%	31%	42%	35%	43%	45%	42%	42%
SOMEWHAT AGREE	23%	24%	23%	20%	24%	28%	24%	26%	28%	19%	21%	26%
NEITHER AGREE NOR DISAGREE	15%	17%	13%	15%	14%	22%	16%	21%	14%	12%	15%	15%
SOMEWHAT DISAGREE	5%	3%	7%	3%	6%	4%	6%	6%	4%	5%	5%	5%
STRONGLY DISAGREE	3%	2%	4%	5%	3%	3%	5%	3%	5%	1%	4%	2%
NOT APPLICABLE/DON'T KNOW	11%	11%	11%	5%	13%	12%	7%	9%	6%	18%	12%	10%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES	No	YES	No
STRONGLY AGREE	42%	52%	42%	46%	42%	29%	43%
SOMEWHAT AGREE	23%	25%	23%	23%	24%	23%	23%
NEITHER AGREE NOR DISAGREE	15%	5%	16%	16%	15%	19%	15%
SOMEWHAT DISAGREE	5%	13%	4%	2%	5%	10%	5%
STRONGLY DISAGREE	3%	-	3%	3%	3%	-	3%
NOT APPLICABLE/DON'T KNOW	11%	5%	12%	11%	11%	19%	11%

## PERCEIVED BARRIERS TO PRACTICING LAW

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME TOTAL RESPONSES (N=593)

#### QUESTION 12: WHICH OF THE FOLLOWING, IF ANY, DO YOU SEE AS PERCEIVED BARRIERS TO PRACTICING LAW IN NEW MEXICO?

POOR ECONOMY	80%	HIGH COST/LACK OF CIVILITY	*
INSUFFICIENT PROFITS	39%	N/A - Practice out of state	*
NOT ENOUGH QUALIFIED SUPPORT STAFF	35%	JUDGES NOT SANCTIONING	*
LACK OF OPPORTUNITIES FOR ADVANCEMENT	34%	LACK OF CLIENTS WHO ARE ABLE TO PAY	*
LACK OF TIME OFF/NOT ENOUGH PERSONAL TIME	34%	LACK OF CAPABLE ATTORNEYS	*
DIFFICULT TO ATTRACT NEW CLIENTS	31%	LACK OF CIVILITY	*
BIAS IN PAY/COMPENSATION	24%	LACK OF IN-HOUSE POSITION	*
BIAS IN HIRING PRACTICES	16%	LEGAL SERVICES LACK FUNDS	*
GENDER DISCRIMINATION	16%	LENGTH OF CASE TO COST	*
BIAS IN PROMOTION PRACTICES	13%	LEVEL OF POVERTY IN NM	*
COMPETITION: TOO MANY LAW FIRMS	13%	LOW PAY FOR COURT APPOINTED ATTORNEYS	*
COMPETITION: TOO MANY SOLO PRACTITIONERS	12%	MAGISTRATES NOT LAWYERS	*
RACIAL DISCRIMINATION	5%	Many underserved in the community	*
SEXUAL ORIENTATION DISCRIMINATION	4%	NEPOTISM	*
COMPETITION FROM OUT-OF-STATE	1%	NOT ENOUGH FIRMS/AREAS	*
POOR QUALITY OF JUDICIARY	1%	OUTDATED BUSINESS PRACTICES	*
AGE BIAS/DISCRIMINATION	*	OUT-OF-STATE HIRING	*
ANTI-BUSINESS POLICIES	*	POLITICIZED ENVIRONMENT	*
AREAS OF LAW, PRACTICE	*	POOR GOVERNMENT/TAXES	*
BAD TAX POLICIES	*	POOR MANAGEMENT	*
BARRIERS NOT ACKNOWLEDGED	*	POOR POPULATION/CLIENTS	*
BIAS IN THE LEGAL SYSTEM	*	POVERTY	*
BIAS AGAINST NON-UNM LAWYERS	*	PRACTICE AREA DIVERSITY	*
BIASES THAT DON'T EXIST	*	RAMPANT NEPOTISM/CRONYISM	*
BUSINESS REGULATIONS	*	RECIPROCITY	*
COMPENSATION TOO LOW	*	SMALL STATE ECONOMY	*
COMPETITION WITH PRO-BONO	*	SOCIALIST STATE	*
COMPUTERIZATION	*	TOO FEW OPPORTUNITIES	*
COURT BIAS TO THE WEALTHY	*	TOO MUCH GOVERNMENT	*
GLASS CEILING FOR WOMEN	*	UNATTRACTIVE LOCATION	*
GOVERNMENT EMPLOYEE	*	UNETHICAL BILLING	*
HARD TO RAISE A FAMILY	*		

<sup>\*</sup>LESS THAN 1% REPORTED.

## **EXPERIENCED BIAS OR DISCRIMINATION IN THE PAST 2 YEARS IN HIRING OR PROMOTIONS**

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 13: IN THE PAST 2 YEARS HAVE YOU EXPERIENCED ANY BIAS OR DISCRIMINATION IN HIRING OR PROMOTIONS WHILE PRACTICING LAW IN NEW MEXICO?

				Re	GION				YEARS OF EXE	PERIENCE PRA	CTICING LAW		CURRENT STATUS		
	TOTAL				Las							<b>31</b> OR			
	RESPONSES	ABQ	North-	North	CRUCES/		OUT-OF-	5 YEARS	6-10	11-20	21-30	MORE	FULL-	PART-	
	(N=652)	METRO	WEST	CENTRAL	SOUTHWEST	EASTSIDE	STATE	OR LESS	YEARS	YEARS	YEARS	YEARS	TIME	TIME	
YES	16%	16%	7%	23%	18%	8%	6%	20%	15%	20%	14%	10%	15%	16%	
No	84%	84%	93%	77%	82%	92%	94%	80%	85%	80%	86%	90%	85%	84%	

			NUMBER OF LAWYERS AT CURRENT FIRM						0	CCUPATION TY	PE		If Sole, Associate, or Shareholder			
					-	=									EQUALLY	NEITHER
	TOTAL						50 or	PARTNER/			CITY, STATE,				PLAINTIFF AND	PLAINTIFF NOR
	RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=652)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
YES	16%	10%	16%	24%	15%	15%	14%	9%	8%	24%	28%	12%	13%	14%	9%	15%
No	84%	90%	84%	76%	85%	85%	86%	91%	92%	76%	72%	88%	87%	86%	91%	85%

	TOTAL	GEN	IDER		ETHNICITY			A	GE.		GRADU UNM LAV	_
	RESPONSES (N=652)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND	37 то 45	46 TO 54	55 AND	YES	No
	(N=652)	IVIALE	FEMALE	HISPANIC	CAUCASIAN	OTHER	UNDER	YEARS	YEARS	OVER	TES	NO
YES	16%	9%	23%	24%	12%	21%	16%	21%	17%	12%	20%	12%
No	84%	91%	77%	76%	88%	79%	84%	79%	83%	88%	80%	88%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=652)	YES	No	YES	No	YES	No
YES	16%	33%	15%	13%	16%	32%	15%
No	84%	67%	85%	87%	84%	68%	85%

## **BASIS OF THE BIAS OR DISCRIMINATION**

AMONG THOSE WHO EXPERIENCED BIAS OR DISCRIMINATION TOTAL RESPONSES (N=101)

#### QUESTION 14: WHAT WAS THE BASIS OF THE BIAS OR DISCRIMINATION IN YOUR OPINION?

GENDER	61%
AGE	43%
ETHNICITY	22%
RACE	14%
SEXUAL ORIENTATION	6%
Religion	3%
A DISABILITY	3%
COMMITMENT TO ETHICS	2%
GENDER IDENTITY	1%
CRONYISM IN STATE GOVERNMENT	1%
UNWILLINGNESS TO KISS UP	1%
Perceived as "outsider"	1%
VETERAN STATUS	1%
POLITICAL	1%
POLITICAL CONNECTIONS	1%
Nepotism	1%
DISCRIMINATION IS VS. MEN	1%
I CAME FROM OUT OF STATE	1%
POLITICAL AFFILIATION	1%
Pregnancy	1%

## WILL BE PRACTICING LAW 5 YEARS FROM NOW

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 15: DO YOU SEE YOURSELF PRACTICING LAW 5 YEARS FROM NOW?

				Re	GION				YEARS OF EXE	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL				Las							<b>31</b> OR		
	RESPONSES	ABQ							6-10	11-20	21-30	MORE	FULL-	PART-
	(N=616)	METRO	WEST	CENTRAL	SOUTHWEST	EASTSIDE	STATE	OR LESS	YEARS	YEARS	YEARS	YEARS	TIME	TIME
YES	80%	80%	79%	71%	83%	81%	89%	92%	92%	89%	85%	46%	85%	44%
No	20%	20%	21%	29%	17%	19%	11%	8%	8%	11%	15%	54%	15%	56%

			Numb	ER OF LAWYER	RS AT CURREN	IT FIRM			0	CCUPATION TY	PE		IF So	LE, <b>A</b> SSOCIATE	, OR SHAREH	OLDER
															EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=616)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
YES	80%	69%	83%	82%	80%	84%	88%	80%	69%	91%	84%	77%	80%	82%	88%	73%
No	20%	31%	17%	18%	20%	16%	12%	20%	31%	9%	16%	23%	20%	18%	12%	27%

	TOTAL	GEN	IDER		ETHNICITY			Ad	GE		GRADU UNM LAY	-
	Responses (n=616)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	<b>37</b> to <b>45</b> YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
YES	80%	78%	82%	88%	78%	79%	93%	91%	92%	57%	80%	79%
No	20%	22%	18%	12%	22%	21%	7%	9%	8%	43%	20%	21%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=616)	YES	No	YES	No	YES	No
YES	80%	88%	79%	62%	82%	86%	80%
No	20%	12%	21%	38%	18%	14%	20%

## Number of Lawyers in the Firm/Organization

AMONG THOSE WHO PRACTICE LAW FULL OR PART TIME

QUESTION 16: WHAT IS THE TOTAL NUMBER OF LAWYERS IN THE FIRM/ORGANIZATION IN WHICH YOU PRACTICE? (INCLUDE YOURSELF, PARTNERS OR SHAREHOLDERS AND ASSOCIATES, BUT NOT LAWYERS WHO SIMPLY SHARE SPACE.)

				REG	ION			YEARS	OF EXPE	RIENCE PI	RACTICING	S LAW	CURREN <sup>*</sup>	T STATUS
	TOTAL RESPON				LAS CRUCES									
	SES			NORTH	/	_	Out-					<b>31</b> OR		
	(N=652 )	ABQ Metro	NORTH- WEST	CENTRA L	SOUTH	EASTSID E	OF- STATE	5 YEARS OR LESS	6 – 10 YEARS	11-20 YEARS	21-30 YEARS	MORE YEARS	FULL- TIME	PART- TIME
1 LAWYER (MYSELF)	26%	25%	54%	22%	39%	31%	21%	7%	15%	31%	31%	37%	20%	66%
2 - 4 LAWYERS	21%	20%	31%	25%	20%	20%	17%	25%	23%	21%	15%	22%	22%	17%
5 - 9 LAWYERS	17%	18%	4%	24%	11%	16%	11%	23%	19%	15%	21%	10%	19%	4%
10 - 19 LAWYERS	10%	11%	4%	14%	6%	13%	6%	14%	15%	9%	9%	7%	11%	6%
20 - 49 LAWYERS	10%	11%	4%	8%	16%	9%	11%	9%	10%	10%	12%	11%	11%	3%
50 OR MORE LAWYERS	15%	16%	4%	7%	7%	11%	34%	23%	18%	14%	11%	12%	17%	4%

	TOTAL		UMBER O	F <b>L</b> AWYEF	RS AT <b>C</b> UR	RENT FIR	М		Осс	UPATION	Түре		İF	Sole, Ass Sharei	SOCIATE, HOLDER	OR
	RESPON SES (N=652 )		2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 or More Lawyers	PARTNER/ SHARE HOLDER	Sole Practitioner	ASSOCIATE	CITY, STATE, OR COUNTY GOVERNMENT	ALL OTHERS	PLAINTIFF ATTORNEY	DEFENSE ATTORNEY	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
1 LAWYER (MYSELF)	26%	100%	-	-	-	-	-	2%	99%	-	2%	27%	36%	19%	31%	49%
2 - 4 LAWYERS	21%	-	100%	-	-	-	-	36%	1%	31%	16%	21%	32%	13%	33%	27%
5 - 9 LAWYERS	17%	-	-	100%	-	-	-	19%	1%	30%	27%	10%	24%	18%	13%	8%
10 - 19 LAWYERS	10%	-	-	-	100%	-	-	8%	-	14%	16%	14%	5%	9%	11%	3%
20 - 49 LAWYERS	10%	-	-	-	-	100%	-	20%	-	9%	12%	11%	_	21%	6%	6%
50 OR MORE LAWYERS	15%	-	-	-	-	-	100%	15%	-	16%	27%	18%	2%	20%	7%	8%

# Number of Lawyers in the Firm/Organization (continued)

AMONG THOSE WHO PRACTICE LAW FULL OR PART TIME

QUESTION 16 (CONTINUED): WHAT IS THE TOTAL NUMBER OF LAWYERS IN THE FIRM/ORGANIZATION IN WHICH YOU PRACTICE? (INCLUDE YOURSELF, PARTNERS OR SHAREHOLDERS AND ASSOCIATES, BUT NOT LAWYERS WHO SIMPLY SHARE SPACE.)

	TOTAL	GEN	NDER		ETHNICITY			A	GE		GRADU UNM LAY	_
	RESPONSES (N=652)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
1 LAWYER (MYSELF)	26%	29%	22%	24%	26%	32%	8%	18%	23%	42%	28%	24%
2 - 4 LAWYERS	21%	23%	18%	18%	22%	21%	20%	25%	23%	18%	22%	20%
5 - 9 Lawyers	17%	14%	21%	18%	17%	17%	22%	20%	19%	11%	19%	15%
10 - 19 LAWYERS	10%	8%	13%	16%	9%	11%	15%	14%	8%	8%	11%	10%
<b>20 - 49 L</b> AWYERS	10%	10%	11%	10%	11%	6%	10%	11%	10%	11%	9%	12%
50 or more Lawyers	15%	15%	15%	14%	16%	13%	25%	12%	17%	10%	11%	19%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=652)	YES	No	YES	No	YES	No
1 LAWYER (MYSELF)	26%	18%	26%	33%	25%	26%	26%
2 - 4 LAWYERS	21%	33%	21%	29%	20%	33%	20%
5 - 9 Lawyers	17%	13%	17%	14%	18%	13%	17%
10 - 19 LAWYERS	10%	5%	11%	6%	11%	7%	11%
<b>20 - 49 L</b> AWYERS	10%	12%	10%	8%	11%	7%	10%
50 OR MORE LAWYERS	15%	19%	15%	10%	16%	14%	15%

## **CLASSIFICATION OR LEGAL OCCUPATION FOR 2016**

AMONG THOSE WHO PRACTICE LAW FULL OR PART TIME

QUESTION 17: PLEASE INDICATE YOUR CLASSIFICATION OR OTHER LEGAL OCCUPATION AND YOUR INCOME BEFORE TAXES FROM THIS ACTIVITY FOR THE YEAR 2016. INCLUDE ALL INCOME DERIVED FROM LEGAL WORK.

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=652)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 Years	31 or More Years	FULL- TIME	PART- TIME
PARTNER/SHAREHOLDER	22%	23%	11%	23%	15%	32%	17%	4%	17%	24%	24%	33%	24%	7%
SOLE PRACTITIONER	19%	18%	36%	16%	30%	20%	19%	3%	9%	21%	27%	29%	15%	52%
CITY, STATE, OR COUNTY GOVERNMENT	19%	15%	23%	36%	16%	12%	9%	19%	27%	21%	22%	8%	21%	2%
ASSOCIATE	18%	21%	8%	9%	16%	12%	23%	55%	26%	10%	7%	4%	19%	12%
In-House Counsel	5%	6%	-	3%	-	7%	8%	2%	6%	7%	5%	6%	5%	6%
FEDERAL GOVERNMENT	5%	5%	-	-	7%	-	14%	10%	5%	3%	4%	2%	5%	-
OTHER	4%	3%	-	5%	5%	-	10%	1%	3%	5%	2%	7%	3%	11%
SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES	3%	4%	4%	3%	4%	5%	,	2%	1%	2%	4%	6%	3%	3%
SOLE PRACTITIONER SHARING SPACE	3%	3%	9%	3%	4%	4%	-	1%	4%	4%	1%	4%	3%	3%
LEGAL AID/LEGAL SERVICE	2%	3%	4%	1%	2%	-	-	2%	2%	2%	3%	1%	2%	5%
JUDGE	1%	1%	5%	1%	-	7%	-	-	-	2%	1%	1%	1%	-

			Nимв	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF SO	LE, <b>A</b> SSOCIATE	, OR SHAREH	OLDER
	TOTAL RESPONSES (N=652)	1 LAWYER (MYSELF)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 or More Lawyers	PARTNER/ SHARE HOLDER	Sole Practitioner	ASSOCIATE	CITY, STATE, OR COUNTY GOVERNMENT	ALL OTHERS	PLAINTIFF ATTORNEY	Defense Attorney	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
PARTNER/SHAREHOLDER	22%	2%	36%	25%	16%	41%	22%	100%	-	-	-	-	24%	48%	31%	28%
SOLE PRACTITIONER	19%	73%	1%	1%	-	-	-	-	100%	-	-	-	32%	17%	26%	43%
CITY, STATE, OR COUNTY GOVERNMENT	19%	1%	14%	30%	29%	21%	33%	-	-	-	100%	-	-	-	1%	-
ASSOCIATE	18%	-	26%	32%	24%	15%	19%	-	-	100%	-	-	31%	33%	33%	17%
In-House Counsel	5%	6%	3%	3%	13%	-	6%	-	-	-	-	23%	-	-	-	-
FEDERAL GOVERNMENT	5%	1%	1%	3%	2%	10%	15%	-	-	-	-	20%	-	-	-	-
OTHER	4%	4%	4%	2%	4%	7%	2%	-	-	-	-	18%	-	-	-	-
SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES	3%	1%	13%	2%	-	-	-	-	-	-	-	14%	8%	1%	4%	7%
SOLE PRACTITIONER SHARING SPACE	3%	9%	1%	-	2%	-	-	-	-	-	-	12%	5%	2%	5%	6%
LEGAL AID/LEGAL SERVICE	2%	-	-	2%	8%	5%	1%	-	-	-	-	9%	_	-	-	-
JUDGE	1%	2%	-	-	2%	-	2%	-	-	-	-	4%	-	-	-	-

# CLASSIFICATION OR LEGAL OCCUPATION FOR 2016 (CONTINUED)

AMONG THOSE WHO PRACTICE LAW FULL OR PART TIME

QUESTION 17 (CONTINUED): PLEASE INDICATE YOUR CLASSIFICATION OR OTHER LEGAL OCCUPATION AND YOUR INCOME BEFORE TAXES FROM THIS ACTIVITY FOR THE YEAR 2016. INCLUDE ALL INCOME DERIVED FROM LEGAL WORK.

	TOTAL	GEN	NDER		ETHNICITY			А	GE		GRADU UNM LAY	-
	Responses (n=652)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
PARTNER/SHAREHOLDER	22%	25%	17%	18%	24%	12%	7%	22%	28%	25%	21%	22%
SOLE PRACTITIONER	19%	21%	17%	16%	20%	21%	4%	11%	16%	34%	19%	20%
CITY, STATE, OR COUNTY GOVERNMENT	19%	15%	23%	25%	17%	22%	20%	25%	22%	13%	17%	21%
ASSOCIATE	18%	16%	20%	18%	17%	20%	51%	17%	13%	4%	21%	15%
In-House Counsel	5%	6%	4%	7%	5%	2%	4%	7%	5%	5%	4%	6%
FEDERAL GOVERNMENT	5%	3%	6%	7%	3%	10%	8%	6%	3%	3%	6%	3%
OTHER	4%	4%	4%	2%	4%	4%	1%	2%	5%	6%	4%	4%
SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES	3%	4%	3%	2%	4%		2%	2%	4%	4%	2%	5%
SOLE PRACTITIONER SHARING SPACE	3%	3%	3%	3%	3%	5%	1%	5%	2%	3%	3%	2%
LEGAL AID/LEGAL SERVICE	2%	2%	2%	2%	2%	1%	2%	2%	1%	3%	2%	2%
Judge	1%	2%	-	1%	1%	3%	-	2%	1%	1%	1%	1%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN ADA	A DISABILITY
	RESPONSES (N=652)	YES	No	YES	No	YES	No
PARTNER/SHAREHOLDER	22%	16%	22%	22%	22%	22%	21%
SOLE PRACTITIONER	19%	18%	19%	24%	18%	19%	19%
CITY, STATE, OR COUNTY GOVERNMENT	19%	31%	18%	16%	19%	36%	18%
ASSOCIATE	18%	8%	19%	13%	18%	12%	18%
In-House Counsel	5%	8%	5%	4%	5%	7%	5%
FEDERAL GOVERNMENT	5%	7%	5%	6%	4%	-	5%
OTHER	4%	2%	4%	9%	3%	-	4%
SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES	3%	7%	3%	3%	3%	3%	3%
SOLE PRACTITIONER SHARING SPACE	3%	-	3%	3%	3%	-	3%
LEGAL AID/LEGAL SERVICE	2%	2%	2%	-	2%	-	2%
Judge	1%	-	1%	1%	1%	-	1%

### **PRIMARILY PRACTICE AS**

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME AND IDENTIFIED AS SOLE PRACTITIONER, SOLE PRACTITIONER WITH ASSOCIATE(S),

SOLE PRACTITIONER SHARING SPACE, PARTNER/SHAREHOLDER, OR ASSOCIATE

QUESTION 18: DO YOU PRIMARILY PRACTICE AS...

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN'	T STATUS
	TOTAL RESPONSES (N=424)	ABQ Metro	North- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 YEARS	21-30 YEARS	31 OR MORE YEARS	FULL-	PART-
A PLAINTIFF ATTORNEY	22%	25%	11%	23%	22%	5%	18%	24%	19%	23%	19%	25%	24%	15%
A DEFENSE ATTORNEY	29%	30%	11%	30%	30%	23%	32%	29%	40%	28%	29%	26%	32%	17%
EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY	17%	17%	44%	10%	20%	32%	11%	20%	12%	22%	17%	13%	18%	10%
NEITHER A PLAINTIFF/DEFENSE ATTORNEY	31%	28%	34%	37%	28%	41%	40%	27%	29%	27%	34%	36%	26%	58%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			00	CCUPATION TY	'PE		IF SOI	.e, <b>A</b> ssociate	e, or Shareh	OLDER
															EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=424)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
A PLAINTIFF ATTORNEY	22%	24%	29%	35%	18%	-	4%	16%	24%	26%	-	32%	100%	-	-	-
A DEFENSE ATTORNEY	29%	16%	16%	34%	40%	69%	60%	42%	17%	35%	-	10%	-	100%	-	-
EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY	17%	15%	22%	15%	28%	11%	12%	16%	15%	20%	100%	16%	-	-	100%	-
NEITHER A PLAINTIFF/DEFENSE ATTORNEY	31%	45%	33%	17%	14%	20%	24%	26%	45%	19%	-	42%	-	-	-	100%

	TOTAL	GEN	IDER		ETHNICITY			A	GE			JATE OF W <b>S</b> CHOOL
	RESPONSES (N=424)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
A PLAINTIFF ATTORNEY	22%	24%	20%	26%	21%	25%	25%	30%	15%	23%	23%	22%
A DEFENSE ATTORNEY	29%	27%	33%	27%	30%	30%	34%	26%	32%	27%	30%	29%
EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY	17%	19%	15%	20%	17%	9%	19%	19%	16%	15%	18%	16%
NEITHER A PLAINTIFF/DEFENSE ATTORNEY	31%	30%	32%	27%	31%	36%	22%	24%	36%	35%	29%	33%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN ADA	A DISABILITY
	RESPONSES (N=424)	YES	No	YES	No	YES	No
A PLAINTIFF ATTORNEY	22%	17%	23%	27%	22%	28%	22%
A DEFENSE ATTORNEY	29%	17%	30%	21%	30%	41%	29%
EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY	17%	21%	16%	23%	17%	6%	17%
NEITHER A PLAINTIFF/DEFENSE ATTORNEY	31%	45%	30%	30%	32%	25%	31%

### **STANDARD HOURLY BILLING RATE**

AMONG THOSE WHO PRACTICE LAW FULL-TIME

QUESTION 19: THE FOLLOWING IS A LIST OF VARIOUS FIELDS OR AREAS OF LAW. FROM THIS LIST, CHOOSE THOSE FIELDS IN WHICH YOU SPENT MOST OF YOUR PROFESSIONAL TIME DURING 2016. PLEASE INDICATE YOUR STANDARD HOURLY BILLING RATES FOR THAT FIELD OF LAW.

	FULL TIME	MEAN	MEDIAN
CIVIL LITIGATION	36%	\$241	\$249
CONTRACT LAW	19%	\$249	\$250
ADMINISTRATIVE LAW	18%	\$242	\$249
EMPLOYMENT	18%	\$217	\$224
CRIMINAL	16%	\$217	\$224
PERSONAL INJURY/TORTS	16%	\$225	\$220
BUSINESS/CORPORATIONS	14%	\$252	\$250
ESTATE PLANNING/PROBATE/WILLS	13%	\$239	\$248
FAMILY	13%	\$237	\$248
REAL PROPERTY/LANDLORD-TENANT	12%	\$253	\$248
APPELLATE	10%	\$262	\$250
CONSTITUTIONAL/CIVIL RIGHTS	10%	\$237	\$227
ENERGY & NATURAL RESOURCES	10%	\$260	\$251
GENERAL PRACTICE	10%	\$226	\$235
LEGISLATIVE & GOVERNMENTAL AFFAIRS	9%	\$268	\$237
Insurance	8%	\$226	\$191
STATE, LOCAL & MUNICIPAL	8%	\$234	\$200
ENVIRONMENTAL/WATER	6%	\$269	\$271
Public Law	6%	\$253	\$221
ALTERNATIVE METHODS OF DISPUTE RESOLUTION/ MEDIATION/ARBITRATION	5%	\$240	\$241
CHILDREN'S LAW	5%	\$194	\$201

	FULL TIME	MEAN	MEDIAN
LEGAL AID/PRO BONO	5%	\$5	\$3
MEDICAL MALPRACTICE	5%	\$211	\$195
BANKRUPTCY	4%	\$254	\$250
ELDER LAW	4%	\$217	\$234
HEALTHCARE	4%	\$228	\$202
INDIAN/TRIBAL	4%	\$281	\$251
INTELLECTUAL PROPERTY/PATENT/ENTERTAINMENT	3%	\$276	\$255
PROFESSIONAL LIABILITY	3%	\$206	\$199
TAXATION	3%	\$260	\$248
WORKERS COMPENSATION	3%	\$189	\$177
CLASS ACTION/MASS TORTS	2%	\$306	\$339
IMMIGRATION	2%	\$217	\$238
OTHER	2%	\$243	\$225
Animal Law	1%	\$250	\$250
MILITARY/VETERANS LAW	1%	\$250	\$250
SOCIAL SECURITY	1%	\$196	\$196
ANTITRUST LITIGATION	*	\$225	\$225
COMMERCIAL LITIGATION	*	\$250	\$250
CONSUMER	*	\$395	\$395
EDUCATION	*	\$220	\$220
GAMING	*	\$180	\$180
MUNICIPAL FINANCE/SECURITIES	*	\$394	\$379

<sup>\*</sup>LESS THAN 1% REPORTED.

## **BILLING METHOD USED**

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

QUESTION 20: WHICH OF THE FOLLOWING BILLING METHODS DO YOU USE?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	r Status
	TOTAL RESPONSES (N=652)	ABQ Metro	NORTH- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 Years	31 or MORE YEARS	FULL- TIME	PART- TIME
HOURLY RATES	57%	57%	64%	57%	60%	66%	48%	49%	53%	49%	60%	71%	54%	73%
NOT APPLICABLE	30%	29%	32%	34%	24%	23%	32%	33%	38%	34%	31%	17%	33%	9%
FLAT FEE	28%	27%	48%	21%	36%	28%	29%	20%	32%	31%	29%	26%	25%	46%
RETAINERS	24%	25%	41%	17%	31%	53%	16%	21%	24%	24%	27%	26%	25%	20%
CONTINGENT FEE	22%	24%	37%	16%	21%	32%	18%	23%	25%	21%	20%	24%	24%	12%
CONTRACT RATES	17%	18%	19%	14%	11%	27%	16%	12%	14%	17%	19%	22%	16%	27%
SALARY	1%	1%	-	2%	-	4%	1%	3%	1%	1%	1%	1%	1%	-
SALARIED STATE EMPLOYEE	*	*	-	-	3%	-	-	-	1%	1%	-	-	*	-
BLANK	*	*	-	-	-	-	-	-	-	-	-	1%	*	1%
HYBRID RETAIN AND CONTINGENCY	*	*	-	-	-	-	-	-	-	1%	-	-	*	-
RETAINER IS NOT BILLING	*	*	-	-	-	-	1	-	-	1%	-	1	*	-
UNKNOWN, BUT NOT HOURLY	*	*	-	-	-	-	-	1%	-	-	-	-	*	-
Pro bono	*	-	-	-	3%	-	1	-	-	-	1%	1	*	-
SALARIED FEDERAL EMPLOYEE	*	-	-	-	-	-	1%	1%	-	-	-	-	*	-
DISCRETIONARY	*	-	-	1%	-	-	-	-	-	-	-	1%	*	-
GOVERNMENT LAWYER ON SALARY	*	-	-	1%	-	-	-	-	-	-	1%	-	*	-

<sup>\*</sup>LESS THAN 1% REPORTED.

# BILLING METHOD USED (CONTINUED)

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

#### QUESTION 20 (CONTINUED): WHICH OF THE FOLLOWING BILLING METHODS DO YOU USE?

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF So	LE, <b>A</b> SSOCIATE	, OR SHAREH	OLDER
	TOTAL RESPONSES (N=652)	1 LAWYER (MYSELF)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 or More Lawyers	PARTNER/ SHARE HOLDER	Sole Practitioner	Associate	CITY, STATE, OR COUNTY GOVERNMENT	All Others	PLAINTIFF ATTORNEY	Defense Attorney	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
HOURLY RATES	57%	70%	61%	52%	47%	59%	39%	91%	78%	76%	5%	33%	58%	91%	86%	88%
NOT APPLICABLE	30%	10%	19%	33%	51%	41%	53%	-	-	5%	88%	56%	1%	1%	4%	1%
FLAT FEE	28%	48%	35%	19%	14%	12%	14%	35%	52%	26%	2%	22%	34%	25%	56%	50%
RETAINERS	24%	37%	28%	20%	12%	21%	13%	34%	40%	33%	1%	14%	32%	29%	56%	38%
CONTINGENT FEE	22%	33%	35%	19%	13%	9%	7%	32%	35%	30%	-	15%	82%	13%	42%	15%
CONTRACT RATES	17%	26%	16%	17%	7%	14%	13%	28%	28%	18%	2%	9%	15%	29%	24%	24%
SALARY	1%	-	1%	2%	-	-	3%	-	-	-	4%	1%	-	-	-	-
SALARIED STATE EMPLOYEE	*	-	1%	-	-	-	1%	-	-	-	2%	-	-	-	-	-
BLANK	*	*	-	1%	-	-	-	1%	-	-	-	1%	1%	-	-	-
HYBRID RETAIN AND CONTINGENCY	*	-	1%	-	-	-	-	1%	-	-	-	-	2%	-	-	-
RETAINER IS NOT BILLING	*	1%	-	-	-	-	-	-	-	-	-	1%	-	1%	-	-
UNKNOWN, BUT NOT HOURLY	*	-	1%	-	-	-	-	-	-	1%	-	-	1%	-	-	-
PRO BONO	*	1%	-	-	-	-	-	-	-	-	-	1%	-	-	-	-
SALARIED FEDERAL EMPLOYEE	*	-	-	-	-	-	1%	-	-	-	-	1%	-			-
DISCRETIONARY	*	1%	-	-	-	-	-	-	1%	-	-	-	-	-	-	1%
GOVERNMENT LAWYER ON SALARY	*	-	-	1%	-	-	-	-	-	-	1%	-	-	-	-	-

<sup>\*</sup>LESS THAN 1% REPORTED.

# BILLING METHOD USED (CONTINUED)

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

#### QUESTION 20 (CONTINUED): WHICH OF THE FOLLOWING BILLING METHODS DO YOU USE?

	TOTAL	GEN	IDER		ETHNICITY			A	GE		GRADI UNM LA	NATE OF
	RESPONSES (N=424)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
HOURLY RATES	57%	61%	52%	49%	60%	52%	52%	45%	56%	66%	57%	56%
NOT APPLICABLE	30%	26%	34%	40%	26%	35%	34%	39%	31%	23%	31%	29%
FLAT FEE	28%	32%	23%	28%	28%	25%	23%	28%	30%	29%	28%	27%
RETAINERS	24%	27%	21%	20%	26%	25%	24%	21%	29%	24%	26%	23%
CONTINGENT FEE	22%	28%	15%	22%	22%	24%	25%	24%	20%	21%	24%	21%
CONTRACT RATES	17%	18%	16%	14%	18%	15%	12%	13%	15%	23%	17%	17%
SALARY	1%	*	2%	1%	1%	3%	1%	2%	1%	1%	*	2%
SALARIED STATE EMPLOYEE	*	*	*	-	*	1	1%	-	1%	-	*	*
BLANK	*	*	-	-	*	1%	-	-	-	1%	*	*
HYBRID RETAIN AND CONTINGENCY	*	*	-	1%	-	-	-	-	1%	-	*	-
RETAINER IS NOT BILLING	*	*	-	-	*	-	-	-	1%	-	*	-
UNKNOWN, BUT NOT HOURLY	*	-	*	-	*	-	-	-	1%	-	-	*
Pro bono	*	-	*	1%	-	-	-	-	-	*	*	-
SALARIED FEDERAL EMPLOYEE	*	-	*	1%	-	-	1%	-	-	-	*	-
DISCRETIONARY	*	*	-	-	*	-	-	-	-	*	-	*
GOVERNMENT LAWYER ON SALARY	*	-	*	-	*	-	-	-	-	*	-	*

<sup>\*</sup>LESS THAN 1% REPORTED.

# **BILLING METHOD USED (CONTINUED)**

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

#### QUESTION 20 (CONTINUED): WHICH OF THE FOLLOWING BILLING METHODS DO YOU USE?

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN ADA	A DISABILITY
	RESPONSES (N=424)	YES	No	YES	No	YES	No
HOURLY RATES	57%	49%	57%	62%	56%	51%	57%
NOT APPLICABLE	30%	48%	29%	28%	30%	43%	29%
FLAT FEE	28%	26%	28%	31%	27%	39%	27%
RETAINERS	24%	23%	24%	26%	24%	11%	25%
CONTINGENT FEE	22%	21%	23%	18%	22%	17%	22%
CONTRACT RATES	17%	16%	17%	15%	17%	18%	17%
SALARY	1%	-	1%	-	1%	-	1%
SALARIED STATE EMPLOYEE	*	-	*	-	*	-	*
Blank	*	-	*	1%	*	-	*
HYBRID RETAIN AND CONTINGENCY	*	-	*	-	*	-	*
RETAINER IS NOT BILLING	*	-	*	-	*	-	*
UNKNOWN, BUT NOT HOURLY	*	-	*	2%	-	-	*
Pro bono	*	-	*	-	*	-	*
SALARIED FEDERAL EMPLOYEE	*	-	*	-	*	-	*
DISCRETIONARY	*	-	*	1%	-	-	*
GOVERNMENT LAWYER ON SALARY	*	-	*	-	*	-	*

<sup>\*</sup>LESS THAN 1% REPORTED.

### **ENGAGE IN PRO-BONO WORK**

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

QUESTION 21: DO YOU ENGAGE IN PRO BONO WORK? PRO BONO SERVICES ARE DEFINED AS LEGAL SERVICES (AS OPPOSED TO NON-LAW RELATED ACTIVITIES SUCH AS COACHING LITTLE LEAGUE) THAT ARE PERSONALLY PERFORMED WITHOUT AN EXPECTATION OF BEING PAID TO PERSONS OF LIMITED MEANS OR ORGANIZATIONS THAT SERVE PERSONS OF LIMITED MEANS.

				Re	GION				YEARS OF EXP	ERIENCE PRA	CTICING LAW		CURRENT	STATUS
	TOTAL				Las							<b>31</b> OR		
	RESPONSES	ABQ	North-	North	CRUCES/		OUT-OF-	5 YEARS	6-10	11-20	21-30	MORE	FULL-	PART-
	(N=651)	METRO	WEST	CENTRAL	SOUTHWEST	EASTSIDE	STATE	OR LESS	YEARS	YEARS	YEARS	YEARS	TIME	TIME
YES	72%	76%	95%	67%	83%	80%	51%	61%	61%	73%	78%	83%	71%	84%
No	28%	24%	5%	33%	17%	20%	49%	39%	39%	27%	22%	17%	29%	16%

				Numb	ER OF LAWYER	S AT CURREN	T FIRM			0	CCUPATION TY	PE		IF So	LE, <b>A</b> SSOCIATE	, OR SHAREH	OLDER
										-						EQUALLY PLAINTIFF	NEITHER PLAINTIFF
	т	TOTAL						<b>50</b> or	PARTNER/			CITY, STATE,				AND	NOR
		SPONSES N=651)	1 LAWYER (MYSELF)	2 - 4 LAWYERS	5 - 9 LAWYERS	10 - 19 LAWYERS	20 - 49 LAWYERS	MORE LAWYERS	SHARE HOLDER	SOLE PRACTITIONER	ASSOCIATE	OR COUNTY GOVERNMENT	ALL OTHERS	PLAINTIFF ATTORNEY	DEFENSE ATTORNEY	DEFENSE ATTORNEY	DEFENSE ATTORNEY
YES	7	72%	91%	74%	67%	64%	67%	55%	86%	92%	75%	45%	63%	88%	82%	91%	86%
No	2	28%	9%	26%	33%	36%	33%	45%	14%	8%	25%	55%	37%	12%	18%	9%	14%

	TOTAL	GEN	IDER		ETHNICITY			A	GE		GRADU UNM LAY	-
	RESPONSES (N=651)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
YES	72%	76%	68%	69%	74%	69%	57%	73%	73%	80%	73%	72%
No	28%	24%	32%	31%	26%	31%	43%	27%	27%	20%	27%	28%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES						
	(N=651)	YES	No	YES	No	YES	No
YES	72%	70%	72%	71%	72%	72%	72%
No	28%	30%	28%	29%	28%	28%	28%

## PERCENTAGE OF UNCOLLECTED FEES

AMONG THOSE WHO PRACTICE LAW FULL OR PART-TIME

#### QUESTION 22: IN A TYPICAL YEAR, APPROXIMATELY WHAT PERCENTAGE OF THE FEES YOU BILL ARE WRITTEN OFF AS UNCOLLECTIBLE?

	TOTAL			Re	GION				YEARS OF EX	PERIENCE PRAC	TICING LAW		CURREN	IT STATUS
	RESPONSES	ABQ		North	LAS CRUCES/		Out-of-	5 YEARS	6-10	11-20	21-30	31 OR MORE	FULL-	PART-
	(N=651)	METRO	Northwest	CENTRAL	SOUTHWEST	EASTSIDE	STATE	OR LESS	YEARS	YEARS	YEARS	YEARS	TIME	TIME
PERCENTAGE	10.27%	8.90%	16.77%	9.41%	21.91%	9.30%	8.03%	11.45%	11.21%	10.77%	9.68%	9.53%	9.96%	12.14%

			Num	BER OF LAWYER	RS AT CURRENT	FIRM			C	CCUPATION TY	PE		IF Sc	DLE, <b>A</b> SSOCIAT	e, or Sharehol	DER
																NEITHER
															EQUALLY	PLAINTIFF
	TOTAL							PARTNER/			CITY, STATE,				PLAINTIFF	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	50 OR MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	AND DEFENSE	DEFENSE
	(N=651)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
PERCENTAGE	10.27%	13.34%	8.57%	9.64%	8.20%	7.58%	8.54%	7.01%	11.76%	11.68%	17.42%	13.02%	12.19%	7.86%	13%	8.5%

	TOTAL	GEN	NDER		Етнисіту			AG	iE		GRADU UNM LAY	NATE OF
	RESPONSES (N=651)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
PERCENTAGE	10.27%	9.78%	11.06%	11.59%	10.01%	10.01%	11.39%	10.25%	9.78%	10.17%	10.53%	10.04%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=651)	YES	No	YES	No	YES	No
PERCENTAGE	10.27%	13.53%	10.27%	14.43%	9.76%	12.11%	10.22%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: COMPUTERIZED LEGAL RESEARCH COSTS

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 23: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR COMPUTERIZED LEGAL RESEARCH COSTS?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN	T STATUS
	TOTAL RESPONSES (N=641)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 Years	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	7%	7%	5%	8%	11%	9%	4%	8%	8%	5%	12%	4%	7%	6%
USUALLY	9%	9%	5%	9%	2%	11%	13%	12%	9%	11%	4%	10%	9%	10%
Sometimes	12%	13%	4%	10%	14%	12%	9%	10%	12%	10%	14%	12%	12%	11%
RARELY	8%	9%	10%	5%	5%	13%	9%	6%	4%	5%	11%	12%	8%	7%
Never	29%	29%	39%	26%	41%	29%	27%	27%	26%	29%	26%	37%	28%	36%
NOT APPLICABLE	35%	33%	36%	43%	27%	26%	37%	37%	42%	40%	33%	25%	36%	30%

			Nимв	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
							F0				0				PLAINTIFF	PLAINTIFF
	TOTAL RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	50 or More	PARTNER/ SHARE	SOLE		CITY, STATE, OR COUNTY	ALL	PLAINTIFF	DEFENSE	AND Defense	NOR DEFENSE
	(N=641)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY		
ALWAYS	7%	9%	9%	9%	9%	-	3%	8%	9%	15%	-	4%	9%	6%	18%	11%
USUALLY	9%	6%	11%	9%	10%	9%	13%	22%	7%	15%	-	2%	10%	18%	11%	14%
SOMETIMES	12%	12%	9%	18%	11%	14%	8%	22%	13%	17%	-	6%	13%	21%	20%	15%
RARELY	8%	8%	8%	7%	3%	18%	6%	16%	9%	9%	1%	5%	11%	15%	10%	10%
Never	29%	45%	41%	20%	16%	21%	12%	32%	49%	35%	7%	24%	51%	34%	33%	39%
NOT APPLICABLE	35%	21%	23%	37%	52%	39%	58%	1%	12%	10%	92%	59%	8%	5%	8%	11%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: COMPUTERIZED LEGAL RESEARCH COSTS (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 23 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR COMPUTERIZED LEGAL RESEARCH COSTS?

	TOTAL	GE	NDER		ETHNICITY			A	GE			JATE OF W SCHOOL
	RESPONSES (N=641)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	7%	5%	9%	5%	7%	8%	10%	3%	9%	6%	8%	6%
USUALLY	9%	11%	7%	9%	10%	5%	13%	10%	6%	9%	9%	10%
SOMETIMES	12%	13%	10%	6%	13%	12%	8%	14%	13%	12%	11%	12%
RARELY	8%	8%	8%	8%	8%	6%	9%	2%	8%	10%	6%	10%
Never	29%	33%	25%	30%	29%	31%	23%	28%	29%	33%	31%	27%
NOT APPLICABLE	35%	30%	41%	42%	32%	39%	37%	43%	35%	29%	35%	35%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=641)	YES	No	YES	No	YES	No
ALWAYS	7%	8%	7%	5%	7%	8%	7%
USUALLY	9%	12%	9%	11%	9%	10%	9%
SOMETIMES	12%	6%	12%	20%	11%	11%	11%
RARELY	8%	8%	8%	5%	8%	3%	8%
Never	29%	20%	30%	30%	29%	20%	30%
NOT APPLICABLE	35%	47%	34%	28%	36%	48%	35%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: OTHER COMPUTER TIME AND SERVICES

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 24: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR OTHER COMPUTER TIME AND SERVICES?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN	T STATUS
	TOTAL RESPONSES (N=635)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 Years	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	4%	4%	4%	4%	9%	-	-	2%	5%	4%	7%	2%	4%	4%
USUALLY	4%	4%	-	1%	6%	4%	3%	12%	1%	3%	2%	2%	4%	3%
Sometimes	8%	8%	10%	4%	2%	17%	9%	13%	9%	3%	9%	6%	8%	7%
RARELY	9%	9%	13%	8%	13%	14%	9%	8%	11%	12%	5%	10%	10%	8%
Never	37%	38%	31%	37%	39%	35%	37%	27%	28%	34%	42%	52%	36%	45%
NOT APPLICABLE	38%	36%	42%	45%	30%	31%	41%	39%	47%	44%	35%	28%	39%	34%

			Nимв	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF SOI	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
	_							l_ ,							PLAINTIFF	PLAINTIFF
	TOTAL RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	50 OR MORE	PARTNER/ SHARE	SOLE		CITY, STATE, OR COUNTY	ALL	PLAINTIFF	DEFENSE	AND DEFENSE	NOR DEFENSE
	(N=635)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	
ALWAYS	4%	7%	6%	4%	2%	-	-	3%	8%	8%	-	3%	4%	3%	13%	5%
USUALLY	4%	3%	4%	4%	6%	2%	3%	4%	3%	10%	-	1%	1%	7%	12%	3%
SOMETIMES	8%	8%	6%	11%	8%	4%	8%	8%	10%	20%	-	2%	11%	15%	11%	9%
RARELY	9%	9%	9%	9%	6%	15%	10%	20%	10%	13%	2%	2%	8%	16%	15%	14%
Never	37%	51%	48%	30%	25%	34%	19%	63%	56%	31%	6%	29%	64%	48%	40%	53%
NOT APPLICABLE	38%	23%	25%	42%	54%	46%	60%	3%	13%	19%	92%	63%	11%	11%	11%	15%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: OTHER COMPUTER TIME AND SERVICES (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 24 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR OTHER COMPUTER TIME AND SERVICES?

	TOTAL	GEI	NDER		ETHNICITY			А	GE		GRADI UNM LA	NATE OF
	RESPONSES (N=635)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	4%	4%	5%	6%	3%	7%	5%	4%	3%	4%	5%	3%
USUALLY	4%	3%	4%	4%	3%	4%	9%	2%	3%	2%	4%	3%
SOMETIMES	8%	8%	7%	6%	8%	8%	13%	4%	5%	9%	8%	8%
RARELY	9%	11%	7%	10%	9%	9%	9%	10%	11%	8%	9%	10%
Never	37%	42%	32%	29%	41%	31%	22%	36%	40%	45%	37%	38%
NOT APPLICABLE	38%	32%	45%	46%	35%	41%	43%	44%	39%	32%	38%	38%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=635)	YES	No	YES	No	YES	No
ALWAYS	4%	8%	4%	4%	4%	8%	4%
USUALLY	4%	-	4%	1%	4%	7%	3%
SOMETIMES	8%	2%	8%	10%	7%	10%	7%
RARELY	9%	13%	9%	11%	9%	-	10%
Never	37%	28%	38%	42%	37%	28%	38%
NOT APPLICABLE	38%	49%	37%	32%	39%	48%	38%

# Frequency of Charging for Various Expenses: Duplicating/Photocopying/Postage Expenses

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 25: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR DUPLICATING/PHOTOCOPYING/POSTAGE EXPENSES?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	r Status
	TOTAL RESPONSES (N=644)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	Out-of- State	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or more Years	FULL- TIME	PART- TIME
ALWAYS	13%	15%	5%	12%	13%	41%	3%	13%	8%	10%	18%	15%	14%	10%
USUALLY	20%	21%	18%	16%	25%	13%	18%	21%	23%	17%	16%	23%	20%	15%
SOMETIMES	13%	14%	22%	12%	11%	7%	9%	9%	11%	13%	13%	17%	12%	18%
RARELY	9%	9%	16%	10%	-	12%	13%	10%	10%	9%	7%	10%	9%	13%
Never	14%	13%	16%	10%	24%	9%	17%	13%	8%	14%	18%	14%	12%	25%
NOT APPLICABLE	31%	29%	23%	40%	27%	19%	39%	34%	40%	36%	29%	21%	33%	20%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			00	CCUPATION TY	PE		IF So	LE, ASSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5 - 9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=644)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
ALWAYS	13%	12%	21%	16%	9%	7%	8%	16%	14%	20%	3%	13%	19%	14%	23%	19%
USUALLY	20%	19%	23%	20%	13%	24%	16%	34%	21%	33%	3%	7%	27%	34%	26%	26%
SOMETIMES	13%	16%	10%	13%	10%	19%	9%	25%	17%	16%	-	6%	12%	26%	16%	21%
RARELY	9%	16%	9%	9%	7%	4%	4%	9%	17%	12%	3%	6%	11%	10%	12%	14%
Never	14%	23%	18%	8%	9%	7%	7%	15%	24%	10%	4%	14%	25%	12%	19%	15%
NOT APPLICABLE	31%	14%	19%	34%	52%	39%	57%	2%	6%	8%	87%	54%	6%	5%	4%	5%

# Frequency of Charging for Various Expenses: Duplicating/Photocopying/Postage Expenses (continued)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 25 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR DUPLICATING/PHOTOCOPYING/POSTAGE EXPENSES?

	TOTAL	GEI	NDER		Етниісіту			А	GE		GRADU UNM LAY	
	RESPONSES (N=644)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 TO 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	13%	14%	13%	9%	14%	15%	10%	9%	18%	14%	13%	14%
USUALLY	20%	21%	17%	21%	19%	18%	22%	21%	18%	19%	21%	18%
SOMETIMES	13%	15%	10%	6%	15%	10%	10%	14%	10%	16%	14%	12%
RARELY	9%	9%	9%	8%	9%	12%	12%	7%	10%	8%	8%	10%
Never	14%	14%	13%	16%	14%	8%	12%	10%	13%	17%	13%	15%
NOT APPLICABLE	31%	26%	37%	40%	28%	37%	36%	39%	32%	25%	32%	31%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	Responses (n=644)	YES	No	YES	No	YES	No
ALWAYS	13%	13%	14%	17%	13%	3%	13%
USUALLY	20%	13%	20%	23%	19%	28%	19%
SOMETIMES	13%	6%	13%	10%	13%	-	13%
RARELY	9%	11%	9%	6%	10%	7%	9%
Never	14%	16%	14%	18%	13%	18%	13%
NOT APPLICABLE	31%	42%	31%	26%	32%	43%	31%

<sup>\*</sup>LESS THAN 1% REPORTED.

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: SUPPORT STAFF TIME/SERVICES

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 26: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR SUPPORT STAFF TIME/SERVICES?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURREN	T STATUS
	TOTAL RESPONSES (N=637)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	Out-of- State	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	5%	7%	4%	1%	8%	4%	2%	7%	6%	5%	6%	1%	6%	1%
USUALLY	5%	4%	4%	4%	16%	8%	7%	8%	6%	7%	2%	4%	5%	10%
Sometimes	15%	15%	19%	15%	5%	27%	13%	16%	19%	10%	14%	17%	15%	13%
RARELY	9%	9%	20%	8%	11%	9%	7%	9%	6%	11%	6%	13%	10%	7%
Never	27%	30%	12%	25%	23%	24%	28%	21%	19%	25%	31%	38%	27%	33%
NOT APPLICABLE	38%	35%	40%	47%	36%	28%	42%	38%	44%	43%	40%	27%	39%	35%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF SO	LE, ASSOCIATE	, or Shareh	OLDER
															EQUALLY	NEITHER
															PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=637)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
ALWAYS	5%	7%	7%	5%	7%	-	1%	3%	8%	11%	-	3%	7%	4%	15%	6%
USUALLY	5%	7%	8%	4%	3%	6%	3%	4%	7%	10%	1%	6%	5%	7%	8%	9%
SOMETIMES	15%	13%	21%	22%	12%	5%	9%	24%	13%	26%	1%	10%	23%	19%	23%	22%
RARELY	9%	10%	11%	7%	7%	11%	8%	14%	10%	16%	1%	6%	12%	15%	9%	16%
Never	27%	30%	30%	23%	21%	40%	20%	53%	33%	27%	5%	17%	42%	45%	30%	30%
NOT APPLICABLE	38%	33%	23%	40%	51%	39%	58%	2%	28%	10%	92%	58%	11%	10%	16%	17%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: SUPPORT STAFF TIME/SERVICES (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 26 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR SUPPORT STAFF TIME/SERVICES?

	TOTAL	GE	NDER		ETHNICITY			A	GE		GRADI UNM LA	NATE OF
	RESPONSES (N=637)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	5%	4%	6%	7%	3%	11%	8%	6%	5%	3%	6%	4%
Usually	5%	7%	4%	4%	6%	5%	8%	7%	2%	5%	3%	8%
Sometimes	15%	14%	15%	12%	16%	14%	21%	12%	14%	14%	17%	13%
RARELY	9%	10%	8%	9%	10%	5%	6%	10%	11%	10%	9%	10%
Never	27%	31%	23%	26%	29%	19%	21%	21%	28%	34%	26%	28%
NOT APPLICABLE	38%	33%	45%	42%	36%	45%	36%	45%	40%	35%	39%	37%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=637)	YES	No	YES	No	YES	No
ALWAYS	5%	-	5%	4%	5%	-	5%
USUALLY	5%	-	6%	10%	5%	6%	5%
SOMETIMES	15%	9%	15%	17%	15%	18%	14%
RARELY	9%	9%	9%	5%	10%	3%	10%
Never	27%	24%	28%	32%	27%	20%	28%
NOT APPLICABLE	38%	58%	37%	33%	39%	52%	38%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: PARALEGAL TIME/SERVICES

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 27: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR PARALEGAL STAFF TIME/SERVICES?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	r Status
	TOTAL RESPONSES (N=641)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	17%	20%	5%	13%	18%	23%	12%	21%	12%	10%	25%	17%	18%	10%
USUALLY	19%	19%	8%	21%	23%	27%	18%	20%	25%	17%	11%	25%	20%	13%
SOMETIMES	9%	10%	21%	7%	-	11%	8%	5%	9%	7%	11%	10%	8%	12%
RARELY	5%	4%	13%	4%	7%	4%	3%	2%	2%	10%	2%	4%	4%	7%
Never	13%	14%	12%	8%	18%	5%	18%	14%	6%	13%	14%	16%	12%	20%
NOT APPLICABLE	38%	34%	42%	48%	34%	30%	41%	38%	46%	42%	37%	28%	38%	38%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
	T						F0	D /			C C				PLAINTIFF	PLAINTIFF
	TOTAL RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	50 or More	PARTNER/ SHARE	SOLE		CITY, STATE, OR COUNTY	ALL	PLAINTIFF	DEFENSE	AND Defense	NOR DEFENSE
	(N=641)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY		
ALWAYS	17%	13%	18%	27%	13%	16%	14%	27%	17%	31%	-	9%	14%	25%	31%	28%
USUALLY	19%	10%	21%	17%	17%	38%	22%	43%	9%	31%	1%	10%	13%	46%	25%	24%
SOMETIMES	9%	13%	13%	7%	6%	5%	1%	12%	14%	13%	-	5%	15%	11%	16%	11%
RARELY	5%	9%	6%	4%	3%	-	-	5%	8%	5%	1%	4%	11%	4%	8%	5%
Never	13%	22%	18%	7%	10%	3%	6%	10%	24%	12%	6%	13%	35%	6%	6%	15%
NOT APPLICABLE	38%	33%	23%	38%	51%	39%	57%	3%	28%	9%	92%	58%	12%	9%	14%	16%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: PARALEGAL TIME/SERVICES (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 27 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR PARALEGAL STAFF TIME/SERVICES?

	Total	GEI	IDER		ETHNICITY			А	GE			JATE OF W SCHOOL
	RESPONSES (N=641)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
ALWAYS	17%	16%	18%	16%	17%	16%	21%	11%	17%	17%	17%	17%
USUALLY	19%	23%	15%	14%	21%	18%	20%	18%	19%	20%	19%	19%
Sometimes	9%	8%	9%	5%	10%	8%	8%	8%	8%	10%	9%	8%
RARELY	5%	5%	4%	5%	5%	3%	2%	6%	5%	4%	3%	6%
Never	13%	15%	10%	17%	12%	13%	12%	12%	12%	15%	13%	13%
NOT APPLICABLE	38%	33%	44%	42%	36%	43%	37%	45%	39%	34%	38%	37%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=641)	YES	No	YES	No	YES	No
ALWAYS	17%	12%	18%	17%	17%	21%	16%
USUALLY	19%	13%	20%	23%	19%	11%	20%
SOMETIMES	9%	11%	8%	7%	9%	6%	9%
RARELY	5%	2%	4%	5%	5%	-	5%
Never	13%	9%	13%	19%	12%	11%	13%
NOT APPLICABLE	38%	53%	37%	30%	39%	51%	38%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: LAWYERS' TRAVEL TIME AND/OR COSTS

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 28: How often does your office charge clients for Lawyers' travel time and/or travel costs?

				Re	GION				YEARS OF EXE	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	Total Responses (n=646)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	Out-of- State	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or more Years	FULL- TIME	PART- TIME
ALWAYS	21%	23%	17%	15%	32%	28%	14%	24%	18%	14%	27%	22%	22%	13%
USUALLY	24%	25%	28%	26%	15%	34%	22%	22%	22%	23%	17%	36%	24%	26%
SOMETIMES	13%	13%	11%	13%	11%	7%	15%	11%	13%	13%	14%	14%	11%	25%
RARELY	4%	4%	5%	4%	4%	4%	3%	1%	2%	7%	4%	3%	3%	5%
Never	6%	7%	8%	2%	10%	-	10%	11%	3%	3%	9%	6%	5%	11%
NOT APPLICABLE	32%	29%	32%	41%	27%	26%	37%	32%	42%	39%	29%	19%	34%	20%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	PE		IF So	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
	_														PLAINTIFF	PLAINTIFF
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	All	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=646)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	<b>A</b> TTORNEY	ATTORNEY	ATTORNEY	ATTORNEY
ALWAYS	21%	20%	29%	31%	20%	13%	6%	32%	25%	35%	1%	11%	33%	24%	41%	30%
USUALLY	24%	21%	28%	23%	15%	35%	26%	51%	20%	33%	4%	13%	26%	52%	31%	28%
SOMETIMES	13%	22%	14%	8%	6%	10%	8%	14%	25%	20%	-	7%	21%	16%	15%	23%
RARELY	4%	10%	3%	2%	1%	-	-	2%	11%	2%	1%	3%	8%	2%	5%	7%
Never	6%	11%	8%	1%	7%	3%	4%	1%	11%	5%	4%	10%	7%	2%	5%	8%
NOT APPLICABLE	32%	17%	19%	35%	51%	39%	56%	1%	8%	5%	91%	56%	5%	4%	3%	5%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: LAWYERS' TRAVEL TIME AND/OR COSTS (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 28 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR LAWYERS' TRAVEL TIME AND/OR TRAVEL COSTS?

	TOTAL	GEI	NDER		ETHNICITY			А	GE			JATE OF W SCHOOL
	RESPONSES (N=646)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	21%	20%	22%	16%	22%	21%	26%	17%	20%	21%	20%	22%
USUALLY	24%	29%	20%	19%	28%	13%	20%	25%	26%	26%	25%	24%
Sometimes	13%	13%	13%	10%	13%	22%	12%	11%	8%	18%	13%	12%
RARELY	4%	4%	4%	4%	3%	3%	1%	5%	6%	3%	3%	4%
Never	6%	7%	5%	9%	5%	4%	7%	2%	7%	7%	6%	6%
NOT APPLICABLE	32%	28%	37%	41%	29%	36%	33%	40%	34%	26%	32%	32%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	Responses (n=646)	YES	No	YES	No	YES	No
ALWAYS	21%	16%	21%	21%	21%	25%	21%
USUALLY	24%	9%	26%	31%	24%	11%	25%
SOMETIMES	13%	17%	13%	14%	13%	12%	13%
RARELY	4%	3%	4%	1%	4%	-	3%
Never	6%	13%	6%	6%	6%	8%	6%
NOT APPLICABLE	32%	42%	32%	27%	33%	43%	32%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: TIME SPENT ON TELEPHONE CALLS

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 29: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR TIME SPENT ON TELEPHONE CALLS?

				Re	GION				YEARS OF EX	PERIENCE PRA	CTICING LAW		CURRENT	T STATUS
	TOTAL RESPONSES (N=643)	ABQ Metro	North- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	28%	28%	32%	24%	38%	40%	23%	27%	24%	21%	37%	30%	28%	26%
USUALLY	24%	25%	13%	26%	18%	29%	20%	17%	21%	20%	17%	39%	22%	36%
SOMETIMES	5%	4%	12%	5%	7%	-	5%	8%	5%	6%	4%	2%	4%	9%
RARELY	3%	4%	4%	2%	2%	4%	4%	2%	3%	4%	3%	3%	3%	2%
Never	8%	9%	4%	5%	9%	-	13%	12%	5%	10%	9%	4%	8%	9%
NOT APPLICABLE	33%	30%	36%	39%	26%	26%	36%	35%	41%	38%	30%	21%	35%	18%

			Numb	ER OF LAWYE	RS AT CURREN	T FIRM			0	CCUPATION TY	'PE		IF SO	LE, <b>A</b> SSOCIATE	e, or Shareh	OLDER
															EQUALLY	NEITHER
											0				PLAINTIFF	PLAINTIFF
	TOTAL RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	50 OR MORE	PARTNER/ SHARE	SOLE		CITY, STATE, OR COUNTY	ALL	PLAINTIFF	DEFENSE	AND DEFENSE	NOR DEFENSE
	(N=643)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	
ALWAYS	28%	31%	35%	30%	23%	25%	15%	47%	38%	40%	-	14%	24%	39%	51%	50%
USUALLY	24%	28%	23%	17%	15%	31%	24%	44%	28%	30%	1%	13%	24%	48%	32%	29%
SOMETIMES	5%	10%	4%	6%	2%	1%	-	2%	10%	10%	-	3%	7%	6%	8%	8%
RARELY	3%	6%	4%	2%	1%	1%	-	1%	8%	3%	1%	3%	9%	1%	1%	6%
Never	8%	8%	12%	9%	6%	3%	5%	5%	8%	10%	7%	10%	23%	2%	2%	5%
NOT APPLICABLE	33%	16%	20%	36%	52%	39%	56%	1%	7%	8%	91%	57%	11%	4%	6%	2%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: TIME SPENT ON TELEPHONE CALLS (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 29 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR TIME SPENT ON TELEPHONE CALLS?

	TOTAL	GEN	NDER		Етниісіту			А	GE		GRADU UNM LAY	
	RESPONSES (N=643)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
ALWAYS	28%	27%	29%	25%	29%	24%	27%	21%	32%	30%	28%	28%
USUALLY	24%	28%	18%	17%	26%	17%	19%	19%	17%	32%	23%	24%
SOMETIMES	5%	5%	5%	5%	4%	11%	6%	8%	3%	4%	6%	4%
RARELY	3%	4%	2%	3%	3%	1%	3%	3%	4%	3%	3%	4%
Never	8%	8%	8%	10%	7%	10%	10%	8%	10%	5%	8%	8%
NOT APPLICABLE	33%	28%	38%	40%	30%	36%	35%	41%	34%	26%	33%	32%

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=643)	YES	No	YES	No	YES	No
ALWAYS	28%	20%	29%	29%	28%	31%	28%
USUALLY	24%	26%	23%	26%	23%	10%	24%
SOMETIMES	5%	-	5%	7%	5%	6%	5%
RARELY	3%	-	3%	6%	3%	3%	3%
Never	8%	10%	8%	6%	8%	5%	8%
NOT APPLICABLE	33%	44%	32%	26%	33%	44%	32%

## FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: ELECTRONIC FILING FEES

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

#### QUESTION 30: HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR **ELECTRONIC FILING FEES?**

				Re	GION				YEARS OF EXI	PERIENCE PRA	CTICING LAW		CURREN	T STATUS
	TOTAL RESPONSES (N=644)	ABQ Metro	NORTH- WEST	North Central	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
ALWAYS	44%	47%	50%	34%	45%	63%	40%	39%	36%	43%	49%	49%	45%	40%
USUALLY	15%	15%	15%	16%	16%	9%	18%	19%	18%	12%	9%	21%	15%	18%
SOMETIMES	3%	4%	-	3%	-	-	-	2%	3%	4%	3%	2%	2%	4%
RARELY	1%	1%	-	-	-	8%	-	-	-	1%	1%	1%	1%	-
Never	4%	3%	4%	2%	10%	-	5%	5%	1%	2%	6%	4%	3%	9%
NOT APPLICABLE	34%	30%	31%	45%	30%	19%	38%	36%	43%	38%	32%	23%	34%	30%

			Numb	ER OF LAWYE	RS AT CURREN	IT FIRM			0	CCUPATION TY	/PE		IF So	LE, ASSOCIATE	, or Shareh	OLDER
															EQUALLY	NEITHER
	l _							l_ ,							PLAINTIFF	PLAINTIFF
	TOTAL RESPONSES	1 LAWYER	2-4	5-9	10 - 19	20 - 49	50 or More	PARTNER/ SHARE	SOLE		CITY, STATE, OR COUNTY	ALL	PLAINTIFF	DEFENSE	AND DEFENSE	NOR DEFENSE
	(N=644)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	ATTORNEY	ATTORNEY	ATTORNEY	
ALWAYS	44%	51%	58%	47%	32%	38%	21%	72%	62%	60%	3%	23%	68%	54%	72%	67%
USUALLY	15%	16%	14%	15%	9%	18%	18%	22%	16%	28%	3%	9%	20%	32%	18%	16%
SOMETIMES	3%	3%	4%	3%	3%	2%	-	4%	4%	4%	-	1%	4%	4%	3%	5%
RARELY	1%	1%	1%	1%	-	1%	-	1%	2%	-	-	1%	-	2%	-	1%
Never	4%	5%	4%	-	5%	3%	5%	1%	3%	2%	5%	8%	3%	1%	2%	1%
NOT APPLICABLE	34%	22%	19%	34%	51%	39%	57%	1%	13%	6%	89%	59%	5%	8%	4%	10%

# FREQUENCY OF CHARGING FOR VARIOUS EXPENSES: ELECTRONIC FILING FEES (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 30 (CONTINUED): HOW OFTEN DOES YOUR OFFICE CHARGE CLIENTS FOR **ELECTRONIC FILING FEES?** 

	TOTAL	GE	GENDER ETHNICITY AGE								GRADUATE OF UNM LAW SCHOOL		
	RESPONSES (N=644)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No	
ALWAYS	44%	46%	41%	38%	46%	40%	41%	41%	43%	48%	43%	45%	
USUALLY	15%	18%	13%	10%	17%	17%	18%	15%	12%	16%	17%	14%	
Sometimes	3%	2%	3%	1%	3%	1%	2%	2%	5%	2%	3%	2%	
RARELY	1%	1%	*	1%	1%	-	-	-	1%	2%	1%	1%	
Never	4%	4%	3%	8%	3%	3%	5%	2%	4%	4%	4%	4%	
NOT APPLICABLE	34%	29%	39%	42%	31%	39%	34%	40%	35%	29%	33%	35%	

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN ADA DISABILITY		
	Responses (n=644)	YES	No	YES	No	YES	No	
ALWAYS	44%	33%	45%	50%	43%	38%	44%	
USUALLY	15%	11%	16%	12%	16%	10%	16%	
SOMETIMES	3%	5%	3%	3%	2%	5%	3%	
RARELY	1%	1	1%	2%	1%	-	1%	
Never	4%	6%	3%	4%	4%	-	4%	
NOT APPLICABLE	34%	45%	33%	29%	34%	47%	33%	

<sup>\*</sup>LESS THAN 1% REPORTED.

## **WHO PAYS STATE BAR DUES?**

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 31: WHO PAYS YOUR STATE BAR DUES?

				Re	GION				YEARS OF EX	CURRENT STATUS				
	TOTAL RESPONSES (N=650)	ABQ Metro	NORTH- WEST	NORTH CENTRAL	LAS CRUCES/ SOUTHWEST	EASTSIDE	OUT-OF- STATE	5 YEARS OR LESS	6 – 10 Years	11-20 Years	21-30 YEARS	31 or More Years	FULL- TIME	PART- TIME
Myself	37%	33%	67%	29%	59%	38%	47%	21%	23%	45%	42%	46%	32%	74%
MY EMPLOYER	61%	65%	33%	68%	41%	54%	51%	78%	74%	55%	54%	51%	66%	26%
FIRM	1%	*	-	1%	-	8%	-	-	-	-	2%	1%	1%	-
DEPENDS ON THE BUDGET	*	-	-	1%	-	-	-	-	1%	-	-	-	*	-
MY EMPLOYER NM/AZ, SOMETIMES MYSELF	*	-	-	-	-	-	1%	-	-	-	-	1%	*	-
I DO (I AM OWNER OF THE FIRM)	*	1%	-	-	-	-	-	-	2%	-	-	1%	*	-
REIMBURSED BY EMPLOYER	*	-	-	-	-	-	1%	-	-	-	1%	-	*	-
State Bar	*	*	-	-	-	-	-	1%	-	-	-	-	*	-
VARIES YEAR TO YEAR	*	*	-	-	-	-	-	-	-	-	1%	-	*	-

			Nимв	ER OF <b>L</b> AWYE	RS AT CURREN	T FIRM			0	IF So	If Sole, Associate, or Shareholder					
	TOTAL RESPONSES (N=650)	1 LAWYER (MYSELF)	2 - 4 Lawyers	5 - 9 Lawyers	10 - 19 Lawyers	20 - 49 Lawyers	50 OR MORE LAWYERS	PARTNER/ SHARE HOLDER	Sole Practitioner	Associate	CITY, STATE, OR COUNTY GOVERNMENT	ALL Others	PLAINTIFF ATTORNEY	Defense Attorney	EQUALLY PLAINTIFF AND DEFENSE ATTORNEY	NEITHER PLAINTIFF NOR DEFENSE ATTORNEY
Myself	37%	88%	30%	10%	9%	25%	18%	21%	96%	6%	9%	50%	49%	22%	48%	57%
MY EMPLOYER	61%	11%	68%	86%	88%	74%	80%	76%	2%	93%	89%	48%	50%	75%	52%	39%
FIRM	1%	-	1%	1%	2%	-	1%	2%	-	-	-	1%	-	2%	-	2%
DEPENDS ON THE BUDGET	*	-	-	-	1%	-	-	-	-	-	1%	-	-	-	-	-
MY EMPLOYER NM/AZ, SOMETIMES MYSELF	*	ı	-	-	-	1%	-	-	-	-	-	1%	-	-	-	-
I DO (I AM OWNER OF THE FIRM)	*	1%	1%	-	-	-	1%	1%	1%	-	-	-	1%	1%	-	1%
REIMBURSED BY EMPLOYER	*	-	-	1%	-	-	-	-	-	-	-	1%	-	-	-	-
STATE BAR	*	1%	-	-	-	-	-	-	1%	-	-	-	-	1%	-	-
VARIES YEAR TO YEAR	*	-	-	1%	-	-	-	-	-	1%	-	-	-	-	-	1%

<sup>\*</sup>LESS THAN 1% REPORTED.

#### WHO PAYS STATE BAR DUES? (CONTINUED)

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 31 (CONTINUED): WHO PAYS YOUR STATE BAR DUES?

	TOTAL	GE	NDER		ETHNICITY			A		GRADUATE OF UNM LAW SCHOOL		
	RESPONSES (N=650)	MALE	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 TO 45 YEARS	46 TO 54 YEARS	55 AND OVER	YES	No
Myself	37%	39%	34%	37%	35%	50%	20%	31%	36%	50%	37%	37%
MY EMPLOYER	61%	59%	63%	61%	63%	47%	78%	67%	63%	47%	61%	61%
FIRM	1%	1%	1%	1%	1%	-	-	-	1%	1%	*	1%
DEPENDS ON THE BUDGET	*	-	*	-	*	-	-	1%	-	1	*	-
MY EMPLOYER NM/AZ, SOMETIMES MYSELF	*	-	*	-	*	-	-	-	-	*	-	*
I DO (I AM OWNER OF THE FIRM)	*	1%	*	-	1%	-	1%	1%	-	*	-	1%
REIMBURSED BY EMPLOYER	*	*	-	1%	-	-	-	-	-	*	*	-
STATE BAR	*	-	*	-	*	-	1%	-	-	-	*	-
VARIES YEAR TO YEAR	*	-	*	-	-	2%	-	-	1%	-	*	-

	TOTAL	IDENTIFY	AS LGBT	MILITARY	VETERAN	HAS AN AD	A DISABILITY
	RESPONSES (N=650)	YES	No	YES	No	YES	No
Myself	37%	42%	36%	45%	36%	38%	37%
MY EMPLOYER	61%	58%	61%	55%	62%	62%	61%
FIRM	*	-	*	-	*	-	*
DEPENDS ON THE BUDGET	1%	-	1%	-	1%	-	1%
MY EMPLOYER NM/AZ, SOMETIMES MYSELF	*	-	*	-	*	-	*
I DO (I AM OWNER OF THE FIRM)	*	-	*	-	*	-	*
REIMBURSED BY EMPLOYER	*	-	*	-	*	-	*
STATE BAR	*	-	*	-	*	-	*
VARIES YEAR TO YEAR	*	-	*	-	*	-	*

<sup>\*</sup>LESS THAN 1% REPORTED.

#### **ARE YOU PAYING STUDENT LOANS?**

AMONG THOSE CURRENTLY PRACTICING LAW FULL OR PART-TIME

QUESTION 32: ARE YOU STILL PAYING STUDENT LOANS? AMONG THOSE PRACTICING FULL- OR PART-TIME.

			REGION						YEARS OF EXPERIENCE PRACTICING LAW				CURRENT STATUS	
	TOTAL				Las							<b>31</b> OR		
	RESPONSES	ABQ	North-	North	CRUCES/		OUT-OF-	5 YEARS	6-10	11-20	21-30	MORE	FULL-	PART-
	(n=652)	METRO	WEST	CENTRAL	SOUTHWEST	EASTSIDE	STATE	OR LESS	YEARS	YEARS	YEARS	YEARS	TIME	TIME
YES	44%	43%	30%	40%	47%	44%	52%	81%	77%	64%	12%	2%	47%	22%
No	56%	57%	70%	60%	53%	56%	48%	19%	23%	36%	88%	98%	53%	78%

		NUMBER OF LAWYERS AT CURRENT FIRM					OCCUPATION TYPE				If Sole, Associate, or Shareholder					
			_		_				_						EQUALLY PLAINTIFF	Neither Plaintiff
	TOTAL						<b>50</b> OR	PARTNER/			CITY, STATE,				AND	NOR
	RESPONSES	1 LAWYER	2 - 4	5-9	10 - 19	20 - 49	MORE	SHARE	SOLE		OR COUNTY	ALL	PLAINTIFF	DEFENSE	DEFENSE	DEFENSE
	(N=652)	(MYSELF)	LAWYERS	LAWYERS	LAWYERS	LAWYERS	LAWYERS	HOLDER	PRACTITIONER	ASSOCIATE	GOVERNMENT	OTHERS	<b>ATTORNEY</b>	ATTORNEY	ATTORNEY	ATTORNEY
YES	44%	31%	48%	51%	54%	38%	49%	28%	26%	70%	58%	40%	37%	44%	50%	33%
No	56%	69%	52%	49%	46%	62%	51%	72%	74%	30%	42%	60%	63%	56%	50%	67%

	TOTAL GENDER				ETHNICITY		Age				GRADUATE OF UNM LAW SCHOOL	
	RESPONSES (N=652)	Male	FEMALE	HISPANIC	WHITE/ CAUCASIAN	OTHER	36 AND UNDER	37 to 45 YEARS	46 to 54 YEARS	55 AND OVER	YES	No
YES	44%	38%	50%	56%	37%	62%	80%	75%	42%	9%	47%	40%
No	56%	62%	50%	44%	63%	38%	20%	25%	58%	91%	53%	60%

	TOTAL	IDENTIFY	IDENTIFY AS LGBT		VETERAN	HAS AN ADA DISABILITY	
	RESPONSES						
	(N=652)	YES	No	YES	No	YES	No
YES	44%	58%	43%	35%	45%	54%	43%
No	56%	42%	57%	65%	55%	46%	57%

## **DEMOGRAPHICS**



#### **DEMOGRAPHICS**

#### TOTAL SAMPLE (N=703.)

GENDER		UNM LAW SCHOOL GRADUATE	
Male	53%	YES	48%
FEMALE	46%	No	52%
Age		LGBT	
36 AND UNDER	19%	YES	6%
37 to 45 years	19%	No	94%
46 TO 54 YEARS	24%	MILITARY VETERAN	
55 AND OVER	37%	WILLIARY VETERAN	
ET INICITY		YES	11%
ETHNICITY		No	89%
White/Caucasian	70%	DICABILITY	
HISPANIC	20%	DISABILITY	
TWO OR MORE RACES	5%	YES	4%
NATIVE AMERICAN OR NATIVE ALASKAN	2%	No	96%
OTHER	2%		
Black/African-American	1%		
ASIAN-AMERICAN OR PACIFIC ISLANDER	1%		

# **QUESTIONNAIRE**



### THE ECONOMICS OF LAW PRACTICE IN NEW MEXICO 2017 SURVEY

**INSTRUCTIONS:** MOST OF THESE QUESTIONS CAN BE COMPLETED EITHER BY CHECKING A RESPONSE OR BY FILLING IN THE BLANKS. IF THERE ARE ANY QUESTIONS RELATED TO YOUR FIRM OR ORGANIZATION THAT YOU CANNOT ANSWER, YOU MAY ASK A KNOWLEDGEABLE MEMBER OF YOUR FIRM OR ORGANIZATION TO HELP WITH YOUR ANSWER.

YOUR INDIVIDUAL RESPONSES WILL REMAIN COMPLETELY CONFIDENTIAL. YOUR PARTICIPATION IS CRUCIAL TO ENSURE THE THOROUGHNESS AND ACCURACY OF THIS STUDY.

1.	PLEASE	INDICATE THE COUNTY OF YOUR PRINCIPAL OFFICE W	HERE MOST OF \	OUR WORK IS DONE:		
	□01	Bernalillo	□17	Luna	□33	VALENCIA
	□08	Doña Ana	□24	Sandoval	□06	CURRY
	□15	LINCOLN	□31	TORRANCE	□13	HIDALGO
	□22	RIO ARRIBA	□04	CIBOLA	□20	OTERO
	□29	Socorro	<b>□11</b>	GUADALUPE	□27	SANTA FE
	□02	CATRON	□18	McKinley	□34	OUT-OF-STATE
	□09	EDDY	□25	San Juan	□07	DE BACA
	□16	Los Álamos	□32	Union	□14	LEA
	□23	ROOSEVELT	□05	COLFAX	□21	QUAY
	□30	TAOS	□12	HARDING	□28	Sierra
	□03	CHAVES	□19	Mora		
	□10	GRANT	□26	SAN MIGUEL		
2.	PLEASE	INDICATE YOUR TOTAL YEARS OF PRACTICE IN LAW:	(ENTER NUM	BER OF YEARS)		
3.	<b>D</b> ο γοι	U CURRENTLY PRACTICE LAW?				
	□1	FULL-TIME				
	□2	PART-TIME				
	□3	NOT CURRENTLY PRACTICING (SKIP TO INTRO TO Q	uestion 34)			

PLEASE RATE HOW STRONGLY YOU FITHER AGREE OR DISAGREE WITH TH	HE FOLLOWING STATEMENTS.	RANDOMIZ
---------------------------------------------------------------	--------------------------	----------

			Strongly Agree 5	Somewhat Agree 4	Neither Agree Nor Disagree 3	Somewhat Disagree 2	Strongly Disagree 1	NOT APPLICABLE/ DON'T KNOW 6
4.	I AM SA	ATISFIED WITH MY CAREER	5	4	3	2	1	
5.	I HAVE	GOOD OPPORTUNITIES FOR ADVANCEMENT PRACTICING LAW IN NEW MEXICO	5	4	3	2	1	6
6.	I woul	D RECOMMEND A LEGAL CAREER TO A YOUNG PERSON	5	4	3	2	1	6
7.	LAWYE	RS HAVE GOTTEN LESS CIVIL TO EACH OTHER OVER TIME	5	4	3	2	1	6
8.		IST OF LITIGATION HAS BECOME PROHIBITIVE IN RECENT YEARS						
9.		NEXICO IS A GOOD PLACE TO PRACTICE LAW IN TERMS OF COMPENSATION						
10.		A GOOD BALANCE BETWEEN WORK AND MY PERSONAL LIFE						
11.		m/organization is committed to diversity						
12.	WHICH	OF THE FOLLOWING, IF ANY, DO YOU SEE AS PERCEIVED BARRIERS TO PRACTICI	NG LAW IN NEW ME	XICO? (CHECK ALL	THAT APPLY)			
	□01	BIAS IN HIRING PRACTICES	□05	Co	MPETITION: TOO MANY	SOLO PRACTITIONERS	5	
	□09	LACK OF OPPORTUNITIES FOR ADVANCEMENT	□13	RA	CIAL DISCRIMINATION			
	□02	BIAS IN PAY/COMPENSATION	□06	DIF	FICULT TO ATTRACT NEV	/ CLIENTS		
	□10	LACK OF TIME OFF/NOT ENOUGH PERSONAL TIME	□14	Sex	(UAL ORIENTATION DISCI	RIMINATION		
	□03	BIAS IN PROMOTION PRACTICES	□07		NDER DISCRIMINATION			
	□11	NOT ENOUGH QUALIFIED SUPPORT STAFF	□08	Ins	UFFICIENT PROFITS			
	 □04	COMPETITION: TOO MANY LAW FIRMS	□99	Do	NOT PERCEIVE ANY BAR	RIERS		
	□12	POOR ECONOMY	□15		HER (SPECIFY)			<u> </u>
13.	IN THE	PAST <b>2</b> YEARS HAVE YOU EXPERIENCED ANY BIAS OR DISCRIMINATION IN HIRING	G OR PROMOTIONS V	HILE PRACTICING I	LAW IN NEW MEXICO?			
	□01	YES						
	□02	No (SKIP TO QUESTION 15)						
14.	WHAT '	WAS THE BASIS OF THE BIAS OR DISCRIMINATION IN YOUR OPINION? (CHECK A	LL THAT APPLY)					
	01	Age	□06	RACE				
	02	A DISABILITY	<b>□</b> 07	RELIGION				
	03	ETHNICITY	□08	SEXUAL ORIEN	ITATION			
	04	GENDER	09	OTHER (PLEAS	SE SPECIFY):			
	05	GENDER IDENTITY						
15.	Do you	U SEE YOURSELF PRACTICING LAW 5 YEARS FROM NOW?						
	□01	YES						
	□02	No						

16.		S THE TOTAL NUMBER OF LAWYERS IN THE FIRM/ORGANIZA SHARE SPACE)	TION IN V	VHICH YOU F	PRACTICE? (INCLU	CLUDE YOURSELF, PARTNERS OR SHAREHOLDERS AND ASSOCIATES, BUT NOT LAWYERS WHO	
	<b>1</b>	1 LAWYER (MYSELF)					
	□5	20 – 49 LAWYERS					
	□2	2 - 4 LAWYERS					
	□6	50 or more Lawyers					
	□3	5 – 9 LAWYERS					
	□4	10 – 19 LAWYERS					
17.		INDICATE YOUR CLASSIFICATION OR OTHER LEGAL OCCUPAT ESPONSE WILL REMAIN CONFIDENTIAL AND ANONYMOUS. (				ES FROM THIS ACTIVITY FOR THE YEAR $f 2016$ . Include all income derived from legal w	ORK.
	PRACTIC	CE OF LAW	TAXAE	BLE INCOME	(NEAREST \$1,00	000)	
	□01	SOLE PRACTITIONER	\$	,	,		
	□02	SOLE PRACTITIONER WITH ONE OR MORE ASSOCIATES	\$	,	,		
	□03	SOLE PRACTITIONER SHARING SPACE	\$	_,			
	□04	Partner/Shareholder	\$	_,			
	□05	ASSOCIATE	\$	_,			
	□06	JUDGE	\$	_,	,		
	□07	CITY, STATE, OR COUNTY GOVERNMENT	\$	_,	,		
	□08	FEDERAL GOVERNMENT	\$	_,	,		
	□09	In-House Counsel	\$	_,	,		
	□10	Professor of Law	\$	_,	,		
	□11	LEGAL AID/LEGAL SERVICE	\$	_,	,		
	<b>12</b>	OTHER (PLEASE SPECIFY)	\$	_,	,		
	□13	NOT PRACTICING AS A LAWYER	N/A				
PROGRA	MMING N	OTE: IS ANSWER TO Q17 CODE 1-5 (SOLE, SOLE WITH ASS	OCIATES,	SOLE SHARIN	IG SPACE, PARTNI	ner/shareholder, associate)?	
	1.	YES (CONTINUE)					
	2.	No <b>(Sкір то Q.19)</b>					
18.	Do you	PRIMARILY PRACTICE AS					
	$\Box$ 1	A PLAINTIFF ATTORNEY			<b>□</b> 2	A DEFENSE ATTORNEY	
	<b>3</b>	EQUALLY AS A PLAINTIFF/DEFENSE ATTORNEY			<b>4</b>	Neither a plaintiff/defense attorney	

19. THE FOLLOWING IS A LIST OF VARIOUS FIELDS OR AREAS OF LAW. FROM THIS LIST: 1.) CHOOSE THOSE FIELDS IN WHICH YOU SPENT MOST OF YOUR PROFESSIONAL TIME DURING 2016. 2) PLEASE INDICATE YOUR STANDARD HOURLY BILLING RATES FOR THAT FIELD OF LAW.

		STANDARD HOURLY BILLING KATE	NOT APPLICABLE
<b>□01</b>	Administrative Law	\$,	
<b>□</b> 02	ALTERNATIVE METHODS OF DISPUTE RESOLUTION/MEDIATION/ARBITRATION	\$,	
□03	ANIMAL LAW	\$,	
□04	ANTITRUST LITIGATION	\$,	
□05	APPELLATE	\$,	
□06	BANKRUPTCY	\$,	
□07	BUSINESS/CORPORATIONS	\$,	
□08	CHILDREN LAW	\$,	
□09	CIVIL LITIGATION	\$,	
□10	CLASS ACTION/MASS TORTS	\$,	
<b>□11</b>	CONSTITUTIONAL/CIVIL RIGHTS	\$,	
<b>12</b>	CONTRACTS	\$,	
<b>□13</b>	CRIMINAL	\$,	
<b>14</b>	ELDER LAW	\$,	
<b>15</b>	EMPLOYMENT	\$,	
<b>□16</b>	Energy & Natural Resources	\$,	
<b>□17</b>	Environmental	\$,	
<b>18</b>	ESTATE PLANNING/PROBATE/WILLS	\$,	
<b>□</b> 19	FAMILY	\$,	
<b>20</b>	GAMING	\$,	
<b>21</b>	GENERAL PRACTICE	\$,	
22	HEALTHCARE	\$,	
<b>23</b>	IMMIGRATION	\$,	
<b>24</b>	Indian/Tribal	\$,	
25	Insurance	\$,	
<b>2</b> 6	INTELLECTUAL PROPERTY/PATENT/ENTERTAINMENT	\$,	
<b>□27</b>	International	\$,	
28	LEGAL AID/PRO BONO	\$,	
<b>2</b> 9	LEGISLATIVE & GOVERNMENTAL AFFAIRS	\$,	
□30	MEDICAL MALPRACTICE	\$,	
□31	MILITARY/VETERANS LAW	\$,	
□32	PERSONAL INJURY/TORTS	\$,	
□33	Professional Liability	\$,	
□34	Public Law	\$,	
□35	REAL PROPERTY/LANDLORD-TENANT	\$,	

19	THE FOLLOWING IS A LIST OF VARIOUS FIELDS OR AREAS OF LAW. FROM THIS LIST: 1.) CHOOSE THOSE FIELDS IN WHICH YOU SPENT MOST OF YOUR PROFESSIONAL TIME DURING 2016. 2) PLEAS INDICATE YOUR STANDARD HOURLY BILLING RATES FOR THAT FIELD OF LAW.							LEASE				
			STANDARD HOURLY BILLING RATE			PLICABLE						
	□36	SOCIAL SECURITY	\$,									
	□37	STATE, LOCAL & MUNICIPAL										
	□38	Taxation	\$,									
	□39	WORKERS COMPENSATION	\$									
	□40	OTHER (PLEASE SPECIFY)										
20.	Which of the following billing methods do you use? (check all that apply)											
	□01	CONTINGENT FEE	□05	RETAINERS								
	02	CONTRACT RATES	□06	NOT APPLICABLE								
	□03	FLAT FEE	□07	OTHER (PLEASE S	Specify)			<u> </u>				
	04	HOURLY RATES										
22. How o		NO  PICAL YEAR, APPROXIMATELY WHAT PERCENTAGE OF THE FEES YOU B  S YOUR OFFICE CHARGE CLIENTS FOR THE FOLLOWING EXPENSES?	LL ARE WRITTEN OFF AS UNCOLI	LECTIBLE?								
			Always 5	USUALLY 4	Sometimes 3	RARELY 2	Never 1	NOT APPLICABLE				
23.	Сомри	ITERIZED LEGAL RESEARCH COSTS	5	4	3	2	1	6				
24.	OTHER COMPUTER TIME OR SERVICES		5	4	3	2	1	6				
25.	DUPLICATING/PHOTOCOPYING/POSTAGE EXPENSES											
26.	SUPPORT STAFF TIME/SERVICES											
27.	PARALEGAL TIME/SERVICES											
28.	LAWYERS' TRAVEL TIME AND/OR TRAVEL COSTS											
29.		PENT ON TELEPHONE CALLS										
30.	ELECTR	ONIC FILING FEES	5	4	3	2	1	6				

31.	<b>W</b> но ғ	WHO PAYS YOUR STATE BAR DUES?			
	$\square_1$	Myself			
	<b>1</b> 2	MY EMPLOYER			
	□3	OTHER (SPECIFY)			
32.	ARE YO	U STILL PAYING STUDENT LOANS?			
	<b>□</b> 1	YES			
	□2	No			
		QUESTIONS ARE FOR STATISTICAL PURPOSES ( D ANONYMOUS.			
33.	WHAT	WHAT IS YOUR GENDER:			
	<b>□</b> 1	Male			
		FEMALE			
	□3	Transgender			
34.	DID YOU GRADUATE FROM UNM LAW SCHOOL?				
	<b>□</b> 1	YES			
	□2	No			
35.	What is your current age?				
	□1	36 AND UNDER			
	□2	37 to 45 years			
	□3	46 to 54 years			
	□4	55 AND OVER			
36.	PLEASE	INDICATE IF YOU ARE: (PLEASE SELECT ONE)			
	□01	HISPANIC			
	□02	White/Caucasian			
	□03	BLACK/AFRICAN-AMERICAN			
	□04	ASIAN-AMERICAN OR PACIFIC ISLANDER			
	□05	NATIVE AMERICAN OR NATIVE ALASKAN			
	□06	TWO OR MORE RACES			
	□07	OTHER			
37.	PLEASE IN	DICATE IF YOU ARE LGBT: (LESBIAN/GAY/B			
	<b>□</b> 1	YES			
	□2	No			

THANK YOU FOR YOUR PARTICIPATION.

38.	Are you a military veteran?						
	□1 □2	YES No					
39.	DO YOU HAVE A DISABILITY WHICH, AS DEFINED BY THE AMERICANS WITH DISABILITIES ACT, MEANS A PHYSICAL OR MENTAL IMPAIRMENT THAT SUBSTANTIALLY LIMITS ONE OR MORE MAJOR LIFE ACTIVITIES?						
	□1	YES					
	□2	No					
PROGRA	AMMING N	NOTE: REQUEST INFORMATION FOR DRAWING)					