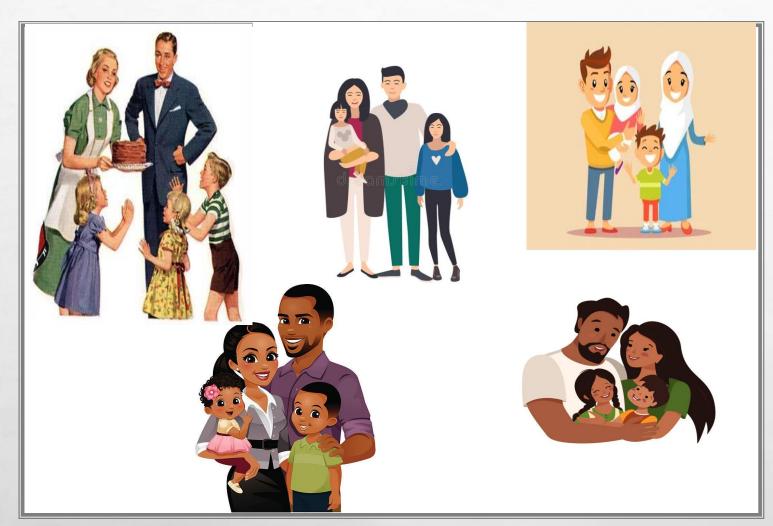


PRESENTED BY: DANA TIPPIN CUTLER & KEITH A. CUTLER

CUTLER CULTURAL CONSULTING, LLC







- DOES THIS DESCRIBE YOU?
 - I AM A _____ WOMAN/MAN
 - I AM MARRIED TO A _____

 MAN/WOMAN
 - I GREW UP IN AN ENVIRONMENT WHERE VIRTUALLY EVERYONE PRESENTED LIKE ME
 - I WENT TO COLLEGE AND LAW SCHOOL WITH PEOPLE WHO PRESENTED LIKE ME
 - MY SOCIAL NETWORK PRIMARILY INCLUDES PEOPLE WHO PRESENT SIMILARLY TO ME

- ARE THESE STATEMENTS APPLICABLE TO YOU?
 - I HAVE WORKED IN A FIRM/OFFICE WHERE THE MAJORITY OF PEOPLE ARE LIKE ME
 - I HAVE LIVED AND "PLAYED" IN SETTINGS WITH PEOPLE WHO PRESENT SIMILARLY TO ME
 - I ONLY ATTEND FAITH SERVICES WITH PEOPLE WHO SHARE THE SAME FAITH AS ME
 - MY CHILDREN ATTEND SCHOOL IN A PRIMARILY HOMOGENOUS SETTING OF PEOPLE LIKE THEMSELVES.



THEN THIS PROGRAM IS FOR YOU.





DISCLAIMER

"

THIS PROGRAM IS NOT THE FOLLOWING

"BEAT UP WHITE FOLKS AND MAKE THEM FEEL GUILTY" DAY Up with the People, Down with "The Man"

The Cutlers' Mini-March on The New Mexico Bar This Revolution Will Not Be Televised

REAL TALK IS:

BASED ON A BELIEF THAT NO ONE WANTS TO MARGINALIZE OTHERS NOR BE MARGINALIZED AND

AN OPPORTUNITY TO DIALOGUE OPENLY (*AND WITH SOME HUMOR*) ABOUT SOME VERY SERIOUS ISSUES.

GUIDEPOST FOR OUR DISCUSSION

STATES THAT HAVE ADOPTED PROVISION OR SIMILAR OR VARIATION OF 8.4(G)

California
Colorado
Connecticut
Florida
Georgia
Illinois
Louisiana
Massachusetts
Nevada

New Jersey New York North Carolina Pennsylvania Oregon South Carolina Texas Washington ABA MODEL PROFESSIONAL RULES OF CONDUCT RULE 8.4(G)

IT IS PROFESSIONAL MISCONDUCT FOR A LAWYER TO

(G) ENGAGE IN CONDUCT THAT THE LAWYER KNOWS OR REASONABLY SHOULD KNOW IS HARASSMENT OR DISCRIMINATION ON THE BASIS OF RACE, SEX, RELIGION, NATIONAL ORIGIN, ETHNICITY, DISABILITY, AGE, SEXUAL ORIENTATION, GENDER IDENTITY, MARITAL STATUS OR SOCIOECONOMIC STATUS IN CONDUCT RELATED TO THE PRACTICE OF LAW. THIS PARAGRAPH DOES NOT LIMIT THE ABILITY OF A LAWYER TO ACCEPT, DECLINE OR WITHDRAW FROM A REPRESENTATION IN ACCORDANCE WITH RULE 1.16. THIS PARAGRAPH DOES NOT PRECLUDE LEGITIMATE ADVICE OR ADVOCACY CONSISTENT WITH THESE RULES.



SO, WHAT CAN WE SHARE THAT WILL KEEP YOU OUT OF HOT WATER AT THE WORSE AND YOUR FOOT OUT OF YOUR MOUTH AT A MINIMUM?

TODAY'S DISCUSSION TOPICS

ISSUES THAT GET IN THE WAY OR CREATE MISSTEPS

- MICRO-AGGRESSIONS
- BIASES
- WHITE PRIVILEGE
- WHITE FRAGILITY

REAL LIFE EXAMPLES OF MISSTEPS & MIS-COMMUNICATION

CREATING AN ENVIRONMENT FOR SUCCESS FOR EVERYONE

- MICRO-AFFIRMATIONS
- ALLYSHIP
- ANTI-RACISM
- BORDER EXPANSION

THE BENEFITS TO YOUR FIRM

WHAT IS A "MICRO-AGGRESSION"?

A STATEMENT, ACTION, OR INCIDENT REGARDED AS AN INSTANCE OF INDIRECT, SUBTLE, OR UNINTENTIONAL DISCRIMINATION AGAINST MEMBERS OF A MARGINALIZED GROUP, SUCH AS A RACIAL OR ETHNIC MINORITY.



Micro-Assaults

(Deliberate)



Micro-Insults

(Hidden, Insidious, Subtle)

MICRO-AGGRESSIONS



Micro-Invalidation

(Unconscious)

What does a micro-aggression look like?





WHAT IS "IMPLICIT BIAS"?

ALSO KNOWN AS IMPLICIT SOCIAL COGNITION, IMPLICIT BIAS REFERS TO THE ATTITUDES OR STEREOTYPES THAT AFFECT OUR UNDERSTANDING, ACTIONS, AND DECISIONS IN AN UNCONSCIOUS MANNER.



System 2

Rational Thinking

5%

Slow

Logical

Takes Effort

Indecisive



System 1

Fast Thinking /Instinct



Unconscious

Associative

Fast

Automatic

2 Decision-Making Routes

SYSTEM 1

- FAST
- INTUINTIVE
- IMPRESSIONISTIC
- IMPLICIT RESPONSES
- 95% OF DECISIONS

SYSTEM 2

- SLOW
- DELIBERATE
- SYSTEMATIC
- RULE FOLLOWING
- CONSCIOUS THOUGHT
- 5% OF DECISIONS



Binary Analysis of Bias

• "I'm not racist!" (sexist, ageist, prejudiced, etc.)

 "Doesn't apply to me" – so no need for change

No further discussion/action

 Nothing changes – nothing gets done.



Bias is Universal

Bias in Inescapable

Bias is Non-Binary

Examples of Bias Seen in the Workplace

Symbolic Bias

Aversive Bias

Attractiveness Bias

Conformity Bias

Name Bias

Halo/Horns Effect

Gender Bias

Affinity Bias









It is Not an All-or-Nothing Proposition

White Privilege





MILITERINIEGE

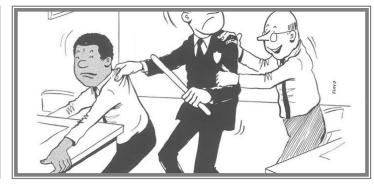
Coined in 1988 by white author/activist Peggy McIntosh

The reality that being white in America comes with an array of benefits and advantages not shared by many people of color.

White Privilege



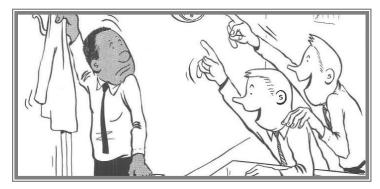




Having the presumption of competence or worthiness, unless proven otherwise

Being able to shop unmolested, unquestioned and presumed innocent. Presumption that you belong

White privilege







Your mistakes are not regarded as an indictment of your race

Leaving Best Buy with your purchase, without a bag or a receipt

Driving through upscale neighborhoods without being subjected to an analysis (by others) of whether you should be there

MILLEGE

Doesn't mean that your life journey hasn't been hard

Means that your race hasn't been used against you on the journey

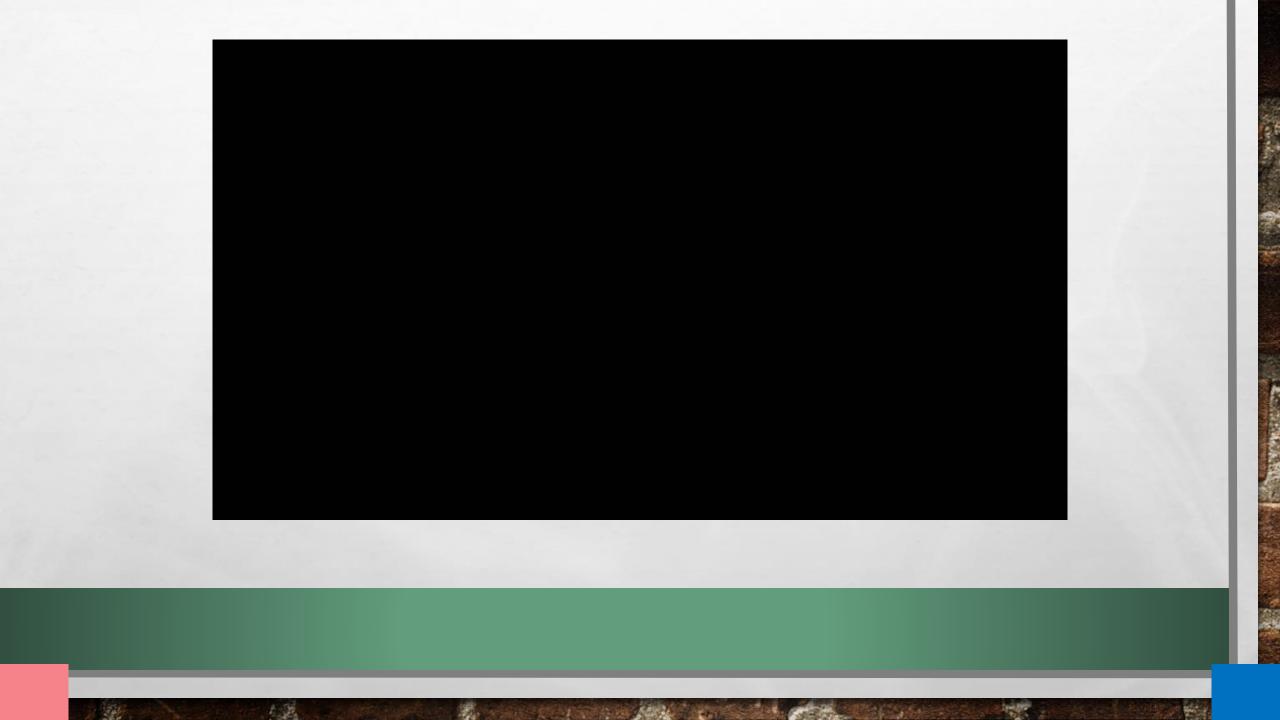






Does your client know YOU are representing them?





WE HIRE ONLY FROM THE TOP 10% OF IVY LEAGUE INSTITUTIONS





Full Forecast »



Full Forecast »



Overcast Feels Like 23°



NEWS WEATHER CANCELLATIONS SPORTS

VIDEOS 92 9.3 SHOW YOU CARE YOUN

Three University of Iowa wrestlers arrested; burglary charges pending

NEWS WEATHER CANCELLATIONS SPORTS VIDEOS 92 9.3 SHOWYOU CARE YOUNEWS CONTACT US

By Lee Hermiston, The Gazette

Photos



Ross Lembeck, Seth Gross and Logan Ryan

Coralville police arrest four in burglary investigation

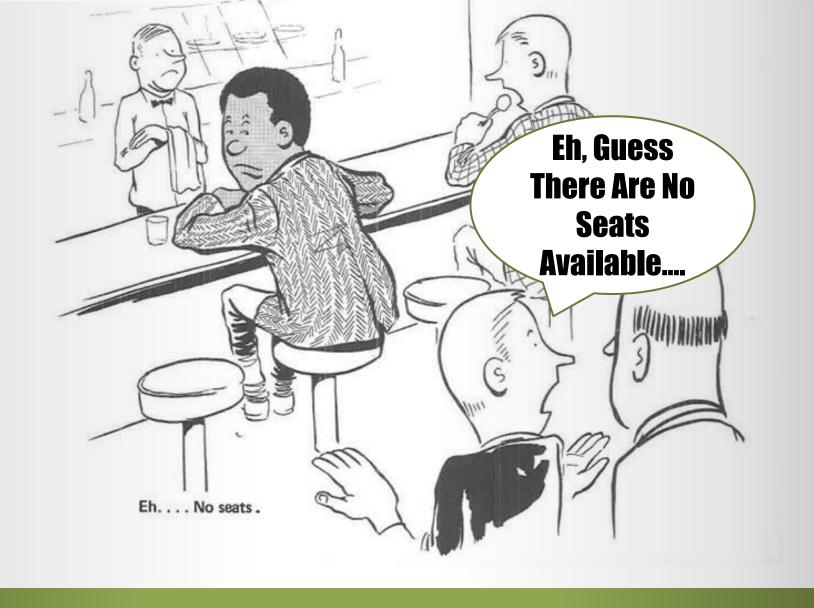
By Lee Hermiston, The Gazette

Video

Photos

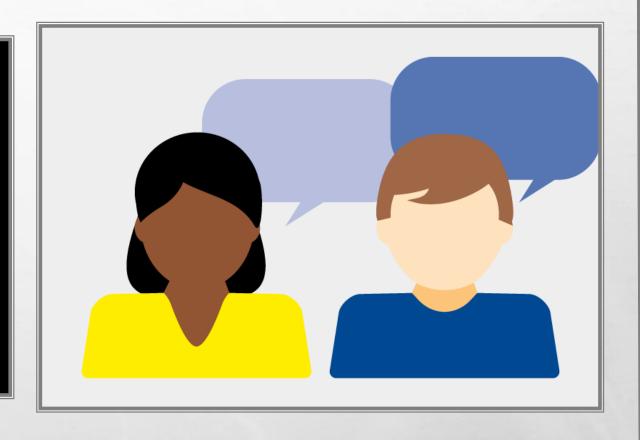


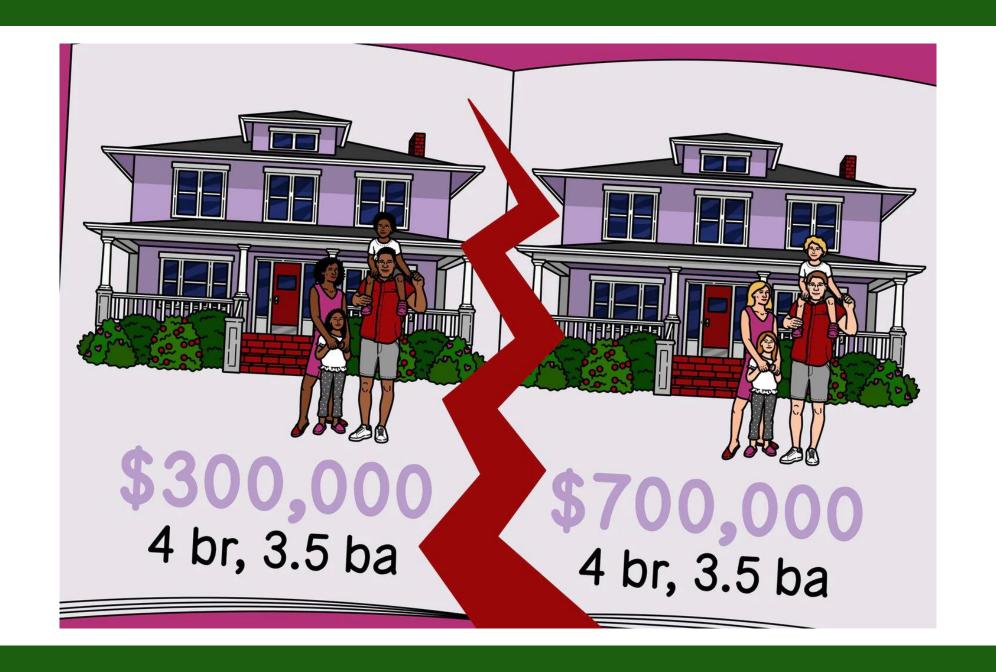
Coralville burglary suspects Kwain Crawford, Milton Whitehead, Quentin D.W. Eatman and Curtis J. Johnson (left to right)





You're so articulate











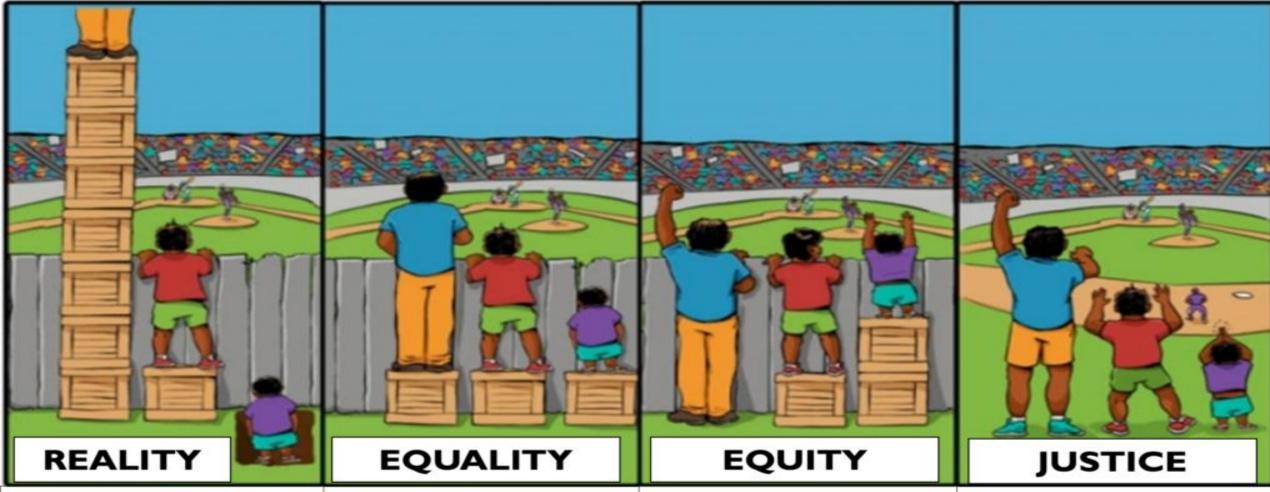


HOW CAN YOU BE THE CHANGE YOU WANT TO SEE IN YOUR WORLD?



Allyship





One gets more than is needed, while the other gets less than is needed. Thus, a huge disparity is created.

The assumption is that everyone benefits from the same supports. This is considered to be equal treatment.

Everyone gets the support they need, which produces equity. All 3 can see the game without supports or accommodations because the cause(s) of the inequity was addressed.

The systemic barrier has

The systemic barrier has been removed.

REAL TALK

BE A COURAGEOUS COLLABORATOR





REAL TALK

- BE GRACIOUS
- BE DIRECT
- LISTEN
- ENCOURAGE EXPANSION
- SUGGEST EXPLORATION

BE AN ANTI-RACIST

AN ANTI-RACIST ENGAGES IN A RANGE OF IDEAS AND POLITICAL ACTIONS WHICH ARE MEANT TO COUNTER <u>RACIAL</u> <u>PREJUDICE</u>, <u>SYSTEMIC RACISM</u>, AND THE <u>OPPRESSION</u> OF <u>SPECIFIC RACIAL GROUPS</u>.

ANTI-RACIST

WHAT ANTI-RACIST IS



WHAT ANTI-RACIST IS NOT



Micro-Affirmations

Small acts which are often ephemeral and hard-to-see, actions that can be public or private, often unconscious but very effective, which occur wherever people wish to help others to succeed.





• Be An Ally

THE PRACTICE OF EMPHASIZING SOCIAL JUSTICE, INCLUSION, AND HUMAN RIGHTS BY MEMBERS OF AN INGROUP, TO ADVANCE THE INTERESTS OF AN OPPRESSED OR MARGINALIZED OUTGROUP.

REAL TALK



Call it out—you be the hero

Don't just Talk about it, be about it



HOW TO MAKE A CHANGE?

MAKE A COMMITMENT TO

- PERSONAL GROWTH & CHANGE
- BEING OPEN TO DIFFERENT VIEWPOINTS
- LISTENING
- GETTING COMFORTABLE WITH UN-COMFORTABILITY
- LISTENING WITH YOUR HEART & HEAD



HOW TO MAKE A CHANGE?

Expanded Cultural Experiences



dri

Diversity for Success

Seminar and Corporate Expo

June **14-15**,

2018



JOIN DIFFERENTLY



Wisconsin Association

WAAL

African-American

LAWYERS

ANGERGEN BAR ASSOCIATION
Section of
Labor and Employment Law

Diversity in the Legal Profession Committee





NATIONAL

HOW TO MAKE A CHANGE?

HOW TO MAKE A CHANGE?



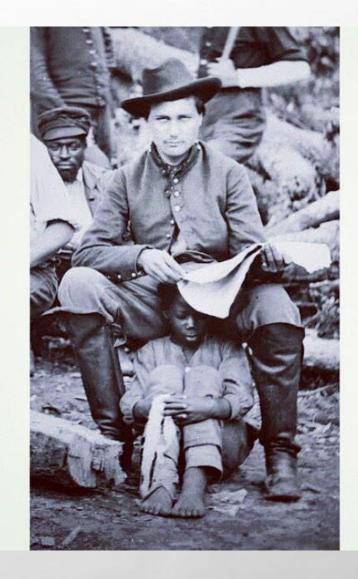


REAL TALK

•WHAT'S THE POINT?

Better Decision-Making





Innovation & Creativity



BROADER PERSPECTIVES



PROFIT

LOSS



(no subject) 1 message

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Instagram







And at the grocery store, my daughter yelled at me," Look, Dad, I have a twin, "and there we understood that the world would be better if we saw it as a child sees it."





THANK YOU